

# The Milton H. Erickson Foundation

# NEWSLETTER

Vol. 20, No. 2

8

8

Summer 2000

# Inside This Issue

#### INTERVIEW

Yvonne Dolan, M.A.

# INTRODUCING THE INSTITUTES

Philadelphia Institute

#### LEADING CONTRIBUTORS

Rick Landis, Ph.D.

#### **CASE REPORT**

Rhonda's Reform 10

#### CONNECTIONS

Hypnosis & Imagery in Dance Performance

Pance Performance 11

Also included are reviews and special articles.

# INTERVIEW

#### Yvonne Dolan, M.A.

Interviewed by Dan Short, Ph.D.

Background: Yvonne Dolan, M.A., is not only a brilliant and accomplished practitioner but also is a compassionate and personable individual. A psychotherapist in private practice, she has a diversified caseload with a specialization in treatment of survivors of all types of abuse and trauma. A consultant and trainer to mental health and social service agencies as well as to psychiatric inpatient facilities, drug and alcohol treatment centers and battered women shelters, she is well known in the fields of Ericksonian hypnosis and Solution-Focused Therapy. Dolan conducts seminars throughout the world on the combined use of Ericksonian hypnotherapy and Solution-Focused

Her publications include three books as well as numerous chapters and articles in professional books and journals on the use of Ericksonian hypnosis and Solution-Focused Therapy with special popu-



lations. Her carefully titled books give readers a glimpse of the wealth of information contained within. These are: One Small Step: Moving Beyond Trauma and Therapy to a Life of Joy (Papier Mache Press,

1998), A Path with a Heart: Ericksonian Utilization with Resistant and Chronic Clients (Brunner/Mazel, 1985), and Resolving Sexual Abuse: Solution-Focused Therapy and Ericksonian Hypnosis for Adult Survivors (Norton, 1991), which has also been translated into French. She is currently collaborating with Insoo Kim Berg on a book, Tales of Solution, with anticipated publication this year.

Dan Short (DS): Your contributions to Solution-Focused Therapy are known worldwide. How did you get started?

Yvonne Dolan (YD): I started practice in 1976 after having completed an internship at a suicide crisis center, and then graduated with a master's degree in psychology. It was at that time I realized I loved communicating with people. Each person

continued on page 16

# Love and Intimacy:

#### **The Couples Conference**

The Milton H. Erickson Foundation is planning the fifth Love and Intimacy: The Couples Conference, Friday through Sunday, February 9-11, 2001, in San Francisco, Calif. The Conference will be held at the Cathedral Hill Hotel in downtown San Francisco.

The Conference will feature the leaders in the field of couples therapy including: Frank Dattilio, Lisa Firestone, Judith Jordan, Patricia Love, Ruth McClendon, Leslie Kadis, Peggy Papp, Janis Abrahms Spring, and Jeffrey Zeig. Ellyn Bader, Helen Fisher, Harriet Lerner, and John Gray will give keynote presentations.

A four-hour Laws and Ethics Program will be included in the Conference and will run concurrently with the Couples Conference sessions. The course covers the necessary topics outlined by the Board of Psychology for license renewal. This special program will be presented by Alan Scheflin, JD, LLM, MA.

Brochures for this meeting will be available in September. If you would like to receive a brochure please send your request to: The Milton H. Erickson Foundation, Inc., 3606 N. 24th Street, Phoenix, AZ 85016-6500; E-mail, mhreg@aol.com. Please indicate the Conference for which you are requesting a brochure.

A special registration price is being offered to Newsletter readers and past Conference attendees until October 2, 2000. Please see the ad on page 7 for further information and a registration form. A brochure will be automatically sent to all pre-registered attendees in September along with hotel and travel information.

Non-Profit org. U.S.Postage Paid Phoenix, Arizona Permit No. 813 The Milton H. Erickson Foundation, Inc. 3606 N. 24th Street U.S.A. Arizona 85016 RETURN SERVICE REQUESTED

See VOLUNTEERS on page 7

# EDITOR'S COMMENTS

"Keep it simple." This was the advice of my 10th grade English teacher. Her formula for good writing was captured in the acronym K.I.S.S. The second "S" was for those who thought their writing would look better if they included a lot of big words and flowery detail (Keep It Simple, Stupid). This is difficult advice. It seems more natural to strive for success by doing more and more, not by doing less.

In the feature interview (see front page). Yvonne Dolan describes herself as a minimalist. In her descriptions of skillful interactions with deeply wounded individuals, it is apparent that she is describing a means of achieving substantial influence with minimal encroachment. As Dolan talked about placing her hand over her mouth, to create therapeutic silence, I was reminded of numerous proverbs that describe the sage as a person of few words. (In contrast, a fool is described as someone whose mouth runs on endlessly, as a fountain.) As Dolan explained how she works with those who have been traumatized, I thought of the simplicity of reason that set Erickson's work apart. His use of common sense continues to defy even the most elaborate attempts to capture his genius in some theory or cookbook-style formula. Descriptions of complex metaphors, embedded suggestion and indirect communication can create the false idea that Erickson's approach is too complicated for practical application by others. While Erickson's masterful use of language was an undeniable aspect of his work, pragmatism and straightforwardness characterize the majority of his work.



Dan Short, Ph.D.

Over the years, I have found that the advice of my high school English teacher applies to any endeavor of communication or interpersonal influence. It does not matter how complex or ingenious your statements may be, if they lack clarity and common sense they will not fulfill their intent. While continuing to honor the amazing range of Erickson's ability, the Ericksonian movement, as a whole, would benefit from an increased focus on Erickson's use of common sense and clear communication. For this purpose, I am inviting our readers to think about a favorite case from Erickson that exemplifies his practical approach to problem solving. Using only four or five sentences, describe the aspects of the case that you find inspirational. I would like to compile these remarks into a Case Discussion. The actual case will be described in the words of Milton Erickson, with the discussion provided by our readership. Do not hesitate to send your comments by email to dshort@flash.net or by postal mail to Dan Short, 7424 Brentfield Dr., Dallas, TX 75248.

#### FROM THE FOUNDATION

Dan Short, editor of the Milton H. Erickson Newsletter for several years, has successfully defended his dissertation and has been awarded a Ph.D. in Counseling Psychology from the University of Massachusetts, Amherst. The title of his dissertation is Consultation and Classroom Intervention: Mediation of Treatment Outcome Expectancies.

During his tenure as editor, Dan has added interesting new features, increased the number of people contributing to the Newsletter and provided a brilliant and steady hand of leadership. Among his important contributions has been his design of the online version of the Milton H. Erickson Foundation Newsletter. which has helped bring the Newsletter into the new millennium! Congratulations, Dan, on the successful completion of this next step in what we know will be a long and valuable career.

#### ADDITION OF GUEST EDITORS

The Milton H. Erickson Foundation Newsletter has evolved since its inception over 20 years ago. The Editorship continues to seek new ways to provide an interesting and informative publication for our many subscribers. Circulation has grown to more than 13,500 health professionals. The contributor base has grown, as well, and we are pleased with the feedback received from our readers.

Recently we have begun circulation of an online version of the Newsletter. This enables people to pull up selected features via the Internet and to refer to past material without having to rely on paper copies. This electronic edition is an extremely valuable addition to our many subscribers who live in areas where postal mail is not reliable (for free subscription send request to newsletter@erickson-foundation.org).

The Editorial Team is now preparing a new opportunity for the readership. To continue to be relevant to a diverse audience and to present the newest information, we are asking that even more people become involved. We have delineated the responsibilities of 'Guest Editors' who will be listed on the masthead of this widely circulated publication. Each Guest Editor will accept responsibility for one feature for one year (i.e., three issues). The material may be solicited from colleagues or friends or written personally. For more information about this opportunity, please contact Betty Alice Erickson at 3516 Euclid, Dallas, TX 75205.

### LETTER TO THE EDITOR

Received April 26, 2000

#### From Ludwig Michael, M.D.

#### Dallas, Texas

I enjoyed your article in the Erickson Newsletter (see Vol. 20, No. 1, p. 17) on Avicenna. I hope you don't mind, too much, a different point of view. In general, the Arabian physicians contributed much to medicine, but their primary contribution was to preserve Greek knowledge. They did not particularly initiate inquiry nor advance medical thinking. Almost universally, Hippocrates is ranked as the greatest physician who ever lived, and second place goes almost universally to Galen.

Much of Avicenna's Canon is Galenist. As for the book itself, again almost universally Vesalius' De Fabrica is considered the most famous and important book in medicine. It did more for science, not just medicine, than almost any other book. It was published the same year as Copernicus! That doesn't detract from Avicenna, but it does take him off the top shelf!

Thanks again. I enjoyed your article. Sincerely, Ludwig Michael

# The Milton H. Erickson Foundation

Executive Editor: Betty Alice Erickson, M.S., LPC, LMFT Editor-in-Chief: Dan Short, Ph.D. 3516 Euclid Avenue / Dallas, Texas 75205 • Telephone: (214) 371-1091 **Production Assistant: Karen Haviley** 

-Board of Directors-Jeffrey K. Zeig, Ph.D. Roxanna Erickson Klein, R.N., M.S. Elizabeth M. Erickson J. Charles Theisen, M.A., M.B.A., J.D. Camillo Loriedo, M.D. Bernhard Trenkle, Dipl.Psych. Executive Director: Linda Carr McThrall

The Milton H. Erickson Foundation, Inc. 3606 North 24th Street Phoenix, Arizona 85016-6500 U.S.A. Telephone: (602) 956-6196

FAX: (602) 956-0519

# Linda Carr McThrall tenders resignation

Behind the scenes of every strong organization, there are individuals who work ceaselessly and whose contributions are rarely fully recognized. Linda Carr McThrall is one of these. She has been with the Erickson Foundation for over 14 years. Under her executive administration, the Foundation has hosted three of the largest psychological conventions ever held—the Evolution of Psychotherapy, which have more than 7,000 participants each conference. She has been a central figure in planning and executing 23 conferences including the three Evolution of Psychotherapy meetings, the Evolution of Psychotherapy Conference in Germany, and numerous International Congresses on Ericksonian Approaches to Hypnesis and Psychotherapy. In addition, Linda has planned educational meetings on Brief Therapy, Sex and Intimacy and Couples Therapy.

Initially joining the Foundation with a strong background in journalism, her responsibilities quickly grew to include management in virtually every area and every project or undertaking of the Foundation including the Newsletter, the on-going Hypnosis training at the Phoenix location, and the Archives. More importantly, perhaps, she also helped the Foundation establish the structure that facilitates its continued progress in its mission as an educational leader in Psychotherapy and the furtherance of Erickson's work.

Her wise and gentle style of leadership has helped foster a small team of dedicated workers who constitute the life-blood of the Foundation. The blending of the various personalities of people associated with, and important to, the Foundation has been an area in which Linda has excelled. Her communication skills and diplomatic expertise are hard to match.

It is with mixed feelings that all of us closely associated with Foundation accept her choice to leave the Foundation in favor of spending more time with her family. We are sure, however, David, her husband, and Elizabeth, her young daughter, will completely enjoy the extra time with her!

It's hard to pinpoint Linda's greatest contribution to the Foundation. However, her work in creating the structure that will help the Foundation to grow and move forward without her is a true gift. We will miss her.

#### IN THE WORDS OF ELIZABETH ERICKSON

Editor's Note: The following letter from Mrs. Elizabeth Erickson was read on her behalf at the 2000, Evolution of Psychotherapy Conference by her granddaughter, Laurel Klein.

As an active member of the Board of Directors for the Milton H. Erickson Foundation, I am pleased that we have organized and sponsored this important and far-reaching event, The Evolution of Psychotherapy. While I would be honored to attend this meeting personally, I am not able to. Although I am still in good health, considering my age of 85 years, I no longer have a great deal of energy. I have asked that a few of my words be read.

My late husband always believed that the differing schools and frameworks of therapy should willingly share their perspectives. The process of giving your own ideas, and learning from other approaches enhances the field, and the welfare of society as a whole. Neither Milton nor I have believed that effective therapeutic principles and approaches conflict with one another although, superficially, one might gain the impression that there is a certain amount of disharmony amongst them. Our perspectives are that differing views are merely different facets of concepts too broad to be completely understood. By studying various perspectives, one can gain insight and wisdom.

That is the purpose of this meeting: To broaden understanding and to provide each one of us with opportunities to reach beyond our own perspectives. I would like to express appreciation to Jeff Zeig, Ph.D., whose leadership, enthusiasm and ability to communicate have been invaluable in bringing this event together. I thank him, I thank the staff of the Milton H. Erickson Foundation, I thank the faculty and I thank you all for coming to this historic gathering. I shall be thinking of you all and sending my very best wishes.

The Letters of MILTON H.

# Announcing the publication of The Letters of Milton H. Erickson

his new volume offers an unprecedented look into this master's life and work. The letters—to students, patients, and renowned colleagues such as Gregory Bateson, Stanley Milgram and

Margaret Mead—allow readers access to Erickson the man in a way that provides new insights into his awesome power as a clinician, a researcher, a theorist, and an individual.

But these letters—carefully collected by Jeffrey K. Zeig, Founder and Director of the Milton H. Erickson Foundation, and Brent B. Geary, Coordinator of Training for the Foundation—offer much more than a glimpse behind the scenes into the life. Through them, we also have a portal to the future. Erickson's contributions to psychotherapy have been described as engendering six main streams: strategic

psychotherapy, the Mental Research Institute, solution-focused therapy, the psychobiological approach of Ernest Rossi, Neuro-Linguistic Programming, and the neo-Ericksonians. The rich and vast intellect of a creative genius emerges through these letters not to show us up, but to show us a better way.

ISBN: 1-891944-11-8 • 2000 •
Hardcover/372 pages • \$50.00
Order online and save 20%, or order the inaugural catalog and take advantage of our "Buy 2. Get 1 Free" offer.

To take advantage of our "Buy 2, Get 1 Free" offer, request your free copy of the complete catalog or visit our Website.

Write to orders@ ZeigTucker.com, call Toll-Free in the US: 1-877-850-0442, or visit our Website at www.ZeigTucker.com.

And look for these outstanding new resources, as well. Choose from more than 15 books and 20 videos.

The Handbook of Ericksonian Psychotherapy, with 40 of the field's top practitioners • Three demonstration videos by renowned teacher and clinician Michael Yapko • The Angry Self, Miriam Gottlieb's acclaimed program for anger management • Stephen Lankton's new video on hypnotic solutions for low self-esteem • Hal Brickman's collected trance scripts for weight management • Eric Greenleal's new book on The Problem of Evil • New and classic works by Ernest Rossi, including Dreams, Consciousness, Spirit and The 20-Minute Break.



#### Zeig, Tucker & Theisen, Inc., Publishers

3614 North 24th Street, Phoenix, AZ 85016 Tele: 602-957-1270 • Fax: 602-944-8118 E-mail: Orders@ZeigTucker.com • US Toll-Free: 877-850-0442

PAID ADVERTISEMENT

Visit Our Website: www.erickson-foundation.org



### AUDIOTAPE AND VIDEOTAPE ORDER FORM

The Milton H. Erickson Foundation PRESENTS

The Evolution of Psychotherapy: A Conference

May 25-29, 2000 Anaheim Hilton & Towers and The Anaheim Convention Center Anaheim, California

#### AUDIOTAPE SPECIALS

VIDEOTAPE SPECIALS

Individual tapes \$11 each (note multiple tape sessions!) Buy 6 tapes, get a 7th tape FREE Complete set of 159 tapes \$1399 Free storage binder with the purchase of 12 tapes

Individual tapes \$59 each Buy any 6 tapes for\$54 each Complete set of 9 tapes \$465 PAL conversion available for \$15 per tape

PLEASE CHECK THE BOX (C) NEXT TO THE TAPES YOU WISH TO ORDER (please note multiple tape sessions!)

#### Videotapes

(Also available on audiotape)

☐ EP00-CDV1 Therapist Use of Self in Integrative and Ericksonian Therapy - Jeffrey K. Zeig, Ph.D.

D EP00-CDV2 Introducing A Client to Present Tense Self-Exploration - James F. T. Bugental, Ph.D.

☐ EP00-CDV4 Facilitating Brain Growth in Ericksonian Therapy Ernest Rossi, Ph.D.

☐ EP09-CDV5 Bioenergetics - Alexander Lowen, M.D.

☐ EP00-CDV6 Comparing Therapies Using a Simulated Client William Glasser M.D.

D EP00-CDV7 Supervision - Midem Polster Ph D

□ EP00-CDV8 Using Focusing in Therapy - Eugene Gendlin, Ph.D.

□ EP00-CDV10 Psychodrama - Zerka Moreno

C EP09-CDV11 Brief REBT Demonstration - Albert Ellis, Ph.D.

#### Keynote Addresses

□ EP00-K1 Timeless Healing: The Power and Biology of Belief Herbert Benson, M.D.

The Social Psychology of Self-Persussion □ EP00-K2

Elliot Aronson, Ph.D.

#### Invited Addresses

☐ EP00-IA11 Ray Corsini on Alfred Adler -

Why I Am an Adlerian" - Ray Corsini, Ph.D.; Discussant: Michael White, B.A.S.W.

☐ EP00-IA12 Core Tasks of Psychotherapy: What

"Expert" Therapists Do - Donald Melchenbeum, Ph.D.

Discussant: Jay Haley, M.A.

☐ EP00-IA21 Procedural Range in Gestalt Therapy Mirlam Poister, Ph.D.:

Discussent: Paul Wetzlewick, Ph.D.

☐ EP00-IA22 Four Pathways to Connectedness:

A Therapeutic Map - Erving Poister, Ph.D.; Discussant: Judd Marmor M D

☐ EP00-IA31 Psychotherapy Isn't What You Think

James F.T. Bugental, Ph.D.,

Discussant: Mary Goulding, M.S.W.

☐ EP90-IA32 Fatal Freedom: Rethinking Suicide Thomas Szasz, M.D.

Discussant: James Masterson, M.D.

☐ EP00-IA41 Family Injustice and Social Action Therapy Cloé Madanes, Lic. Psychol.;

Discussant: William Glasser, M.D.

☐ EP90-IA42 Mutti-Storied Lives

Michael White, B.A.S.W.; Discussant; Albert Ellis, Ph.D.

☐ EP00-IA51 40 Years of Psychotherapy -A Personal Retrospective - Mary Goulding, M.S.W.;

Discussant: Emest Rossi, Ph.D.

☐ EP00-IA52 The Function of "Tele" in

Interpersonal Relationship - Zerka Moreno;

Discussant: Alexander Lowen, M.D.

☐ EP00-IA61 Cognitive Approaches to Psychosis

Aaron T. Beck, M.D.; Discussant: Miriam Polster, Ph.D.

☐ EP00-IA62 Transference Focused Psychotherapy for Borderline Patients - Otto Kemberg, M.D.;

Discussant: Aaron T. Beck, M.D. CI EP00-IA71 Profound Therapy: Helping Clients Get

Better Rather Than Merely Feel Better Albert Ellis, Ph.D; Discussant; Otto Kernberg, M.D. ☐ EP00-IA72 Reality Therapy in Action

William Glasser, M.D.; Discussant: Irvin Yalom, M.D.

☐ EP00-IA81 Where You Feel the Body From the Inside, There is A Door - Eugene Gendlin, Ph.D.; Discussant: Jeffrey K. Zeig, Ph.D.

☐ EP90-IA82 Bioenergetic Analysis: A Body-Mind Therapy Alexander Lowen, M.D.:

Discussant: Eugene Gendlin, Ph.D. ☐ EP00-IA91 Facilitating Brain Growth with Ericksonian Psychotherapy? - Emest Rossi, Ph.D.; Discussant: Thomas Szasz. M.D.

☐ EP00-IA92 Interaction: Bridging the Human and Non-Human Worlds - James Hillman, Ph.D.;

Discussant: Donald Meichenbaum, Ph.D.

☐ EP90-IA101 What Therapists Have in Common in Ideas and Practice - Jay Haley, M.A.; Discussant: Ray Corsini, Ph.D.

C EP00-IA102 Why "Therapists" Should Not Exist Jeffrey K. Zeig, Ph.D.; Discussant: Ervin Polster, Ph.D.

☐ EP00-IA111 Existential Psychotherapy: Theory, Practice, Teaching - Irvin Yalom, M.D.; Discussant: Cloé Madanes, Lic. Psychol.

☐ EP00-IA112 Therapy of "As If - Paul Watzlawick, Ph.D.; Discussant: Zerka Moreno

© EP00-IA121 The Narcissistic Personality Disorder (Closet): A Developmental Self and Object Relations Approach - James Masterson, M.D.; Discussant: James Hillman, Ph.D.

☐ EP00-IA122 The Evolution of Analytic Psychotherapy: A Review of Developments Over a Practice Span of

More Than 60 Years - Judd Marmor, M.D.: Discussant; James F.T. Bugental, Ph.D.

#### State of the Art Addresses

☐ EP00-SOA1 Love Before the Beginning

Laura Huxley

☐ EP00-SOA2 Seven Principles for Making Marriage Work John Gottman, Ph.D.

☐ EP00-SOA3 Self-Efficacy: The Foundation of Human Agency

Albert Bandura, Ph.D.

☐ EP00-SOA4 Mothers and Daughters: The Crucial Connection Harriet Lemer, Ph.D.

#### Workshops

□□ EP00-W1ab Cognitive Therapy of Severe Mental 2 tapes Disorders - Aaron T. Back, M.D., Judith S. Beck, Ph.D.

OO EP00-W2ab **Exploring New Ericksonian Approaches to** 

Facilitate Brain Growth - Emest Rossi, Ph.D. ☐ EP00-W3

Family Violence

Cioé Madanes, Lic. Psychol.

CC EP00-W4ab Enlivening the Body, Freeing the Mind Alexander Lowen, M.D., Heiner Steckel, Dipl. P&d 2 tapes

□□ EP00-W5ab Interplay of Addictive Disorders 2 tapes Claudia Black, Ph.D.

☐ EP00-W6 Directive Therapy with Difficult Adolescents Jay Haley, M.A.

□□ EP00-W7ab Narrative Therapy Michael White, B.A.S.W. 2 tapes

□□ EP00-W8ab Action Produces "Insight" 2 tapes Paul Wetzlawick, Ph.D.

D FP00.W9 Narcissistic Personality Disorder (Closet): A Developmental Self and Object Relations Approach - James Masterson, M.D.

□□ EP00-W10ab Common Factors in Different Approaches to Psychotherapy - Judd Marmor, M.D.

□□ EP00-W11ab The Initial Interview - And Beyond

Mary Goulding, M.S.W.

□□ EP00-W12ab Ericksonian Hypnosis Demystified: 2 tapes Bringing Out the Best in Your Clients

Jeffrey K. Zeig, Ph.D.

□□ EP00-W13ab EMDR as an Integrated Psychotherapy Approach: Accelerated Processing and 2 tapes Multifaceted Healing - Francine Shapiro, Ph.D.

□□ EP00-W14ab Focusing Partnerships

2 tapes Eugene Gendlin, Ph.D. QQ EP00-W15ab Treatment of Adult Patients with Post-

Donald Meichenbaum, Ph.D. QQ EP00-W16ab The Therapeutic State: Consequences of the

Traumatic Stress Disorder (PTSD)

Alliance of the Mental Health Professions and the State - Thomas Szasz Ph D

□□ EP00-W17ab The SELF-Developing Clinician: An Ericksonian Perspective - Jeffrey K. Zeig. Ph.D. 2 tapes

☐ EP00-W18 Couples Therapy in the New Age Peggy Papp, A.C.S.W.

□□ EP00-W19ab Psychotherapy: My Personal Odyssey - Group Therapy, Existential Psychotherapy and the Writing Life - Irvin Yelom, M.D.

□□ EP00-W20ab Healing Through Action Zerke Moreno

□□ EP00-W21ab Workshop on Rational Emotive Behavior Therapy - Albert Ellis, Ph.D. 2 tapes

QQ EP00-W22ab Basics of Jungian Archetypal Therapy

with Special Reference to Depression 2 tapes James Hillman, Ph.D.

□□ EP00-W23ab Shaping and Re-Shaping the Self Erving Poister, Ph.D. 2 lapes

□□ EP00-W24ab Demonstrating Reality Therapy Based on Choice Theory 2 tapes William Glasser, M.D., Carleen Glasser

□□ EP00-W25ab The Management of Complications in the TFP Borderline Patients - Otto Kemberg, M.D.

□□ EP00-W27ab Family Therapy 2 tapes Salvador Minuchin, M.D.

□□ EP00-W28ab Gestalt Therapy: Use and Abuse of Techniques Mirlam Polster, Ph.D.

□□ EP00-W30ab Fostering Greater Client Self-Recognition James F.T. Bugental, Ph.D., Molly Sterling, Ph.D., Myrtle Heery, Ph.D.

□□ EP00-W31ab Lessons in Adulthood Frank Pittman III. M.D.

□□ EP00-W32ab The Impact of Choice Theory on Psychotherapy 2 lapes Using Reality Therapy or Other Theraples as Models – William Glasser, M.D., Carleen Glasser

□□ EP00-W33ab Consultation on Family Therapy Salvador Minuchin, M.D.

□□ EP00-W34ab Couple and Relationship Therapy Using Rational Emotive Behavior Therapy 2 tapes Albert Ellis, Ph.D.

□□ EP00-W35ab Innovative Ericksonian Approaches to Facilitate

Creative Consciousness - Fraest Rossi Ph D 2 tapes □□ EP00-W36ab Experiences in Psychotherapy

Raymond Corsini, Ph.D., Frank Dumont, Ed.D.

### Supervision Panels

☐ EP00-SP1 William Glasser, M.D., Cloé Madanes, Lic. Psychol., James Masterson, M.D., Moderator: W. Michael Munion, M.A.

□ EP00-SP2 Ray Corsini, Ph.D., Otto Kernberg, M.D., Jeffrey

K. Zeig, Ph.D.; Moderator: Christine Padesky. Ph.D.

☐ EP00-SP3 Eugene Gendlin, Ph.D., Harriet Lerner, Ph.D., Salvador Minuchin, M.D.; Moderator: Michael Yapko, Ph.D.

Ciaudia Black, Ph.D., Jay Haley, M.A., Judd Marmor, M.D.; Moderator: Betty Alice Erickson, C EP00-SP4

M.S., LMFT

□ EP00-SP6	Donald Melchenbaum, Ph.D., Ernest Rossi, Ph.D., Michael White, B.A.S.W.; Moderator: Jon Carlson, Psy.D., Ed.D.;	□ EP00-CD2	introducing A Client to Present Ten: Exploration – Jemes F.T. Bugental, P (Also available on Videotape)		□ EP00-TP7	Training Therapists II - Aaron Beck, M.D., James F.T. Bugental, Ph.D., Selvador Minuchin, M.D., Irvin Yalom, M.D.; Moderator: Christine Pedesky, Ph.D.
□ EP00-SP6	Mary Goulding, M.S.W., John Gottman, Ph.D.,	□ EP00-CD3	Cognitive Therapy - Aaron T. Beck, I	M.D.	☐ EP00-TP8	Ethics - Mary Goulding, M.S.W., Cloe Medanes, Lic. Psychol., Thomas Szasz, M.D., Jeffrey K. Zelg, Ph.D.;
	Miriam Poister, Ph.D.; Moderator: Brent Geary, Ph.D.;	□ EP00-CD4	Facilitating Brain Growth in Erickson Ernest Rossi, Ph.D. (Also available of		□ EP00-TP9	Moderator: W. Michael Munion, M.A.  Couple/Family Therapy William Glasser, Ph.D.,
	rsation Hours	C EP00-CD6	Bioenergetics - Alexander Lowen, M. (Also available on Videotape)	D.		John Gottman, Ph.D., Salvador Minuchin, M.D., Peggy Papp, A.C.S.W.; Moderator: Ruth McClendon, M.S.W.
☐ EP00-CH1	Otto Kernberg, M.D.  Donald Melchenbaum, Ph.D.	□ EP00-CD6	Comparing Therapies Using a Simul William Glasser, M.D. (Also available Videotape)		☐ EP00-TP10	The Goal of Therapy – Bert Hellinger, M.A., Dipl. Psych., James Hillman, Ph.D., Rey Corsini, Ph.D., Miriam Poister, Ph.D., Moderator: Brent Geary,
□ EP00-CH3	James Hillman, Ph.D.  Irvin Yalom, M.D.	□ EP00-CD7	Supervision - Miriam Poister, Ph.D. (Also available on Videotape)		□ EP00-TP11	Ph.D.  Role of Therapist/Role of Client— Claudia Black, Ph.D., James F.T. Bugental, Ph.D., Bert Heilinger, M.A., Dipl. Psych., Otto Kemberg, M.D.;
□ EP00-CH6	Thomas Szasz, M.D.	C) EP00-CD8	Using Focusing in Therapy – Eugene (Also available on Videotape)	Gendlin, Ph.D.	□ EP00-TP12	Moderator: W. Michael Munion, M.A.  Research in Psychotherapy – Albert Bandura,
□ EP00-CH6	Paul Watzlawick, Ph.D.	□ EP00-CD10	Psychodrama – Zerke Moreno (Also a on Videotape)	rvallable		Ph.D., Aaron Beck, M.D., Eugene Gendlin, Ph.D., Donald Meichenbaum, Ph.D.; Moderator: Camillo Loriedo, M.D.
□ EP00-CH7	Albert Ellis, Ph.D.	□ EP00-CD11	Brief REBT Demonstration - Albert E	ills. Ph.D.	☐ EP00-TP13	Therapeutic Neurality vs. Social Commitment
D EP00-CH8	Albert Bandura, Ph.D.		(Also available on Videotape)			James Hillman, Ph.D., Cloé Madanes, Lic. Psychol., James Masterson, M.D., Thomas Szasz, M.D.; Moderator: Betty Alice Erickson, M.S., LPC, LMFT
□ EP00-CH9	James Masterson, M.D.	Topical I	Panels		□ EP00-TP14	Patient/Therapist Relationship - Ray Corsini,
□ EP00-CH10	•	□ EP00-TP1	Humor - Albert Ellis, Ph.D., Frank Pittr Zerka Moreno, Mirlam Polster, Ph.D.; N			Ph.D., Mary Goulding, M.S.W., Judd Marmor, M.D., Irvin Yalom, M.D.; Moderator: Brent Geary, Ph.D.
□ EP00-CH1:		□ EP00-TP2	Michael Yapko, Ph.D.  Mind-Body Issues - Eugene Gendlin,		□ EP00-TP15	Transference/Countertransference - Otto Kemberg, M.D., Judd Marmor, M.D., James Masterson, M.D., Erving Polster, Ph.D.;
□ EP00-CH1			Alexander Lowen, M.D., Ernest Rossi, Francine Shapiro, Ph.D.; Moderator: Be			Moderator: Ellyn Beder, Ph.D.
□ EP00-CH1		□ EP00-TP3	Trenkle, Dipl. Psych.  PTSD and Abuse — Frank Pittman III, Madanes, Lic. Psychol., Donald Meiche		□ EP00-TP16	The Therapy of Milton H. Erickson Jay Heley, M.A., Ernest Rossi, Ph.D., Paul Watzlewick, Ph.D., Jeffrey K. Zeig, Ph.D.;
□ EP00-CH10	Michael White, B.A.S.W.		Ph.D., Francine Shapiro, Ph.D.; Modern Yapko, Ph.D.		□ EP00-TP17	Moderator: Camillo Loriedo, M.D. Schizophrenia/Severely Disturbed Patients
D EP00-CH17	7 Zerka Moreno	□ EP00-TP4	The Initial Interview - William Glasser Mary Goulding, M.S.W., Harriet Lerner,			Ray Corsini, Ph.D., Jay Haley, M.A., Otto Kemberg, M.D., Michael White, B.A.S.W.; Moderator: Ruth McClendon, M.S.W.
□ EP00-CH18			Alexander Lowen, M.D.; Moderator: Joi Psy.D., Ed.D.	n Carlson,	□ EP00-TP18	Homework Assignments - Alexander Lowen,
	Demonstrations	□ EP00-TP6	Training Therapists I - Mary Goulding Jay Haley, M.A., Ray Corsini, Ph.D., Er			M.D., Miriam Poister, Ph.D., Paul Watzlawick, Ph.D., Jeffrey K. Zeig, Ph.D.; Moderator: Bernhard Trenkle, Dipl. Psych.
D EP00-CD1	Therapist Use of Self in Integrative and Ericksonian Therapy – Jeffey K. Zeig, Ph.D.	□ EP00-TP6	Ph.D.; Moderator: Ellyn Bader, Ph.D.  Resistance – Albert Ellis, Ph.D., James	Masterson,		
	(Also avallable on Videotape)		M.D., Zerka Moreno, Michael White, B. Moderator: Christine Padesky, Ph.D.	4.S.W.;	Dialogue	S
	Your Selections and Return Entire Form to FON H. ERICKSON FOUNDATION	health-rel	r: These tapes may be purchased by ated fields including physicians, doct	oral-level	□ EP00-D1	What Schools of Therapy Agree About Jay Heley, M.A., Erving Poister, Ph.D. Moderator: Ruth McClendon, M.S.W.
Name	Degree	members profession	ists, podiatrists and dentists who are hip in, or are members of, their respe hal organizations (e.g. AMA, APA, AL hals with mental health-related gradu	ctive DA); also by	□ EP00-D2	The Therapeutic Relationship Albert Eliks, Ph.D., Eugene Gendlin, Ph.D. Moderator: Eliyn Bader, Ph.D.
University Major		(e.g. MSW, MSN, MA or MS) from accredited institutions. Full- time graduate students in accredited programs in the above fields can purchase tapes if they supply a letter from their		□ EP00-D3	Treatment of Severely Disturbed Patients Aeron Beck, M.D., Jeffrey K. Zeig, Ph.D. Moderator: Ruth McClendon, M.S.W.	
Mailing Addre	81	departme	nt certifying their student status.		□ EP00-D4	Personality Disorders
City State Zip			PRICING INFORMATION  AUDIO Individual Audiotapes: \$11 each (note multiple tape sessional)			Otto Kernberg, M.D., James Masterson, M.D. Moderator: Michael Yapko, Ph.D.
Lic/Cert Type/No.		. <u>— Bı</u> Co	Buy 6 audiotapes, get a 7" tape FREE Complete set of 169 audiotapes for \$1399 Storage binders: \$4 ea. or FREE with purchase of 12 tapes		© EP00-D6	Dealing with Social Violence Alexander Lowen, M.D., Cloé Madanes, Lic. Psychol. Moderator: Christine Padesky, Ph.D.
Phone	Fax	Bu	dividual Videotapes: \$69 ly any 6 videotapes for \$54 each		□ EP00-D6	Family Therapy Salvador Minuchin, M.D., Zerka Moreno
Method of Pay	ment: Check (payable to The Milton H. Erickson	P/	emplete set of 8 videotapes \$465 LL conversion is available - add <i>\$15 per vide</i>	otape		Moderator: Jon Carlson, Psy.D., Ed.D.
☐ MasterCard	Foundation drawn on a US Bank in US Currency)		er of audiotapes x \$11 each		□ EP00-D7	Nature and Challenge of a Narrative Perspective of Psychology – Donald Meichenbaum, Ph.D., Michael White, B.A.S.W.; Moderator, Ellyn Bader, Ph.D.
O Master Card	☐ Visa ☐ Purchase Order no. (\$100 or more only)		idiotapes x \$11 each io storage binders x \$4 each	<u></u>	□ EP00-D8	Brief Therapeutic Interventions
Card no	Expiration/	SUBTOTAL Total numb	er of videotapes x \$69/any 6 for \$64 ea.	<del> </del>		William Glasser, M.D., Paul Watzlawick, Ph.D. Moderator: Camillo Loriedo, M.D.
	•	PAL conver	sion videotapes x \$15 per tape		☐ EP00-D9	Group Psychotherapy Miriam Poister, Ph.D., Irvin Yalom, M.D.
	·.		ing: \$1 per tape, \$12 max. ing: \$4 first tape, \$3 each add'1, \$25 max.			Moderator: W. Michael Munion, M.A.
	•					
Signature		Int'i audiota	pe shipping: 2dd 10% of SUBTOTAL above pe shipping: \$10 per tape, \$90 max.		□ EP00-D10	Critique of Therapy James Hillman, Ph.D., Thomas Szasz, M.D. Morlarator, Bambard Trankla, Ciril, Peych
Signature		int'i audiota int'i videota			□ EP00-D10	James Hillman, Ph.D., Thomas Szasz, M.D. Moderator: Bernhard Trenkle, Dipl. Psych. Making Therapy Brief
Send Order ar	nd Remittance to: H. ERICKSON FOUNDATION, INC. treet, Phoenix, AZ 85016-8500	int'i audiota int'i videota	pe shipping: \$10 per tape, \$90 max. dents add 1.8% sales tax		•	James Hillman, Ph.D., Thomas Szasz, M.D. Moderator: Bernhard Trenkle, Dipl. Psych.

# UPCOMING TRAINING

DATE 2000	TITLE/LOCATION/LEADER CO	ONTACTS
8/4-6	Defiance: Reconciling the Internal Spiral/Big Sur, Cali Jeffrey K. Zeig, Ph.D.	f./ 1.
8/7-11	Intensive Training in Ericksonian Approaches to Brief Psychotherapy - Advanced/Phoenix, Ariz/Brent B. Geary	
8/12	Habit Control/Santa Clara, CA/Zeig	* 3.
8/24-26	Hypnotherapy-Advanced/University Austral of Chile/R Miserda	aúl 4.
8/26-27	An Integrative Model of Ericksonian Therapy/Monterro Mexico/Zeig	ey, NL, 5.
9/1-3	Hypnotherapy/Puebla, Mexico/Zeig	6.
9/28-30	Hypnotherapy-Advanced/University Austral of Chile/N	1iserda 4.
10/2-7	Advanced Ericksonian Induction and The Future of Eri Therapists/Munich, Germany/Invited Faculty	cksonian 7.
10/10-11	Intermediate Training in Hypnotherapy/Krakow, Polan	
10/21	Anxiety/Santa Clara, CA/Zeig	3.
10/23-27	Intensive Training in Ericksonian Approaches to Brief	Hypnotic
	Psychotherapy - Fundamental/Phoenix, Ariz/Geary	2.
10/30-11/3	Intensive Training in Ericksonian Approaches to Brief	Hypnotic
	Psychotherapy - Intermediate/Phoenix, Ariz/Geary	2.
10/25-11/1	Hypnotherapy 2000/Pensacola Beach, Fla./Carol Lankt M.S.W.	on, 9.
10/26-28	Hypnotherapy-Advanced/University Austral of Chile/M	
11/10-12	Hypnosis and Psychotherapy/Belo Horizonte, Brazil/Ze	
12/2-3	Couples Workshop/Guadalajara, Mexico/Zeig	11.
2001		
1/12-14	Brief Therapy: Key Concepts in the Ericksonian Appro (near Oporto), Portugal/Zeig	ach/Maia 12.

### **Contact Information:**

- 1. Nancy Lunney, Director of Programming, Highway One, Big Sur, CA 93920; tel, 831/667-3000; fax, 831/667-2724.
- The Milton H. Erickson Foundation, Inc., 3606 N. 24th Street, Phoenix, AZ 85016-6500; Toll-free tel, 1-877-212-6678; tel, 602/956-6196; fax, 602/956-0519; E-mail, office@erickson-foundation.org; http://www.eric son-foundation.org
- Rita Wright, University of California Santa Clara; E-mail, rkwright@ucscextension.edu
- Raúl Miserda; E-mail, miserdaself@entelchile.net
- 5. Lic. Ruperto Charles Torres, Instituto Milton H. Erickson de Monterrey, Rio Missouri #520 Ote., Col. del Valle, Garza Garcia, NL C.P. 66250, Mexico; tel, +52.3.56.27.30; E-mail, ccpyfcharles@medscape.com
- 6. Psic. Vicente Martinez Valdes, Depto. De Psicologia, Benemerita Universidad Autonoma de Puebla, 3 Oriente 403, Centro Historico, CP 72000 Puebla, Pue., Mexico; fax, +52.2.242.6143; tel, +52.22.242.61.43; E mail, vamv@pue1.telmex.net.mx
- 7. Burkhard Peter, Dipl.Psych., Milton Erickson Society for Clinical Hypnosis, Germany, Konradstrasse 16, 80801 Munich, Germany; tel/fax, +49.89.34029720; E-mail, 106004.127@compuserve.com
- 8. Krysztof Klajs; E-mail, Klajspie@psk2.am.lodz.pl; Agnieszka Widera-Wysoczanska, Ph.D.; fax, +48.71.3634688; E-mail, aww@dawid.uni.wroc.pl
- Carol Lankton, M.S.W.; P.O. Box 958; Gulf Breeze, FL 32562; tel, 850/932-
- 10. IMHE-BH/ Jose Augusto & Angela Mendonca, Psy.D., Rua Conde Linhares, 837, Belo Horizonte/MG 30380-030, Brazil; tel/fax, +55.31.296.52.99; E-mail, institut@miltonerickson-bh.psc.br or agela@mi tonerickson-bh.psc.br

- 11. Juan Francisco Ramirez Martinez, MS, Centro Mexicano de Programacion Neurolinguistica, Juana de Arco 14, Vallarta Norte, 44690 Guadalajara, Jalisco, Mexico; tel, +52.3.615.8447; fax, +52.3.616.5653; E-mail, cmpnl@jal1.telmex.net.mx
- 12. Ana Almeida, Instituto Milton H. Erickson de Portugal, Rua das Hortensias, Horta-Curia, 3780 Anadia, Portugal; E-mail, imhep@ismai.pt
- \* To submit a listing for Upcoming Trainings, please send dates, title of workshop, venue, city/state/country, list of presenters, and complete contact information. There is a \$10 fee for each workshop submission. Deadline for the 2000 Fall Issue (October/November), is September 1, 2000. All workshop submissions are subject to approval by the Erickson Foundation.

### Sleep and Hypnosis

Introduced by Mehmed Yucel Agargün, M.D Associate Professor of Psychiatry Editor-in-Chief, Sleep and Hypnosis

Sleep and Hypnosis is a multidisciplinary journal, published quarterly by Kure Iletisim Grubu A.S., Siracevizler Cad. 43/3 80260 Istanbul, Turkey.

The Journal covers the whole range of sleep, dreaming, and hypnosis research interests. Clinical, experimental, laboratory, psychological, epidemiological, and the normative studies relevant to sleep, dreaming, and hypnosis are welcomed for consideration. Contributors may be from many disciplines relevant to these All papers undergo peer review by three or more referees.

An example of articles in the first include "Ericksonian Hypnosis: A Review of the Empirical Data," by William J. Matthews, James Conti, & Lorrie Starr; "The Virtues of Our Fault: A Key Concept of Ericksonian Therapy," by Jeffrey K. Zeig; "Sleep, Dream, Hypnosis and Healing," by Ernest L Rossi, and more. The Journal contains editorials, original articles, review articles, case reports, Letters to the Editor, and book reviews. Announcements and bibliography of recent literature in these areas may be published. Months of issue are January/March, April/June, July/ September, and October/December. Subscription rates: Personal subscription \$30.00, outside Turkey \$45.00, Institutional \$75.00, outside Turkey \$90.00. Single copies of the Journal or supplements are \$15.50 (including postage and handling); prepayment is requested.

**EDITORIAL** CORRESPON-DENCE to Mehmed Yucel Agargün, M.D., Yüzüncü Yil University School Medicine Department Psychiatry 65300, Van, Turkey. Tel: +90 432 216 47 06; Fax: +90 432 216 75 19; e-mail:mehmetyucel@turk.net. www.sleepandhypnosis.com

An interview with Jeffrey K. Zeig, Ph.D., about the humor of Milton H. Erickson can be found in the January, February, March, 2000 (Volume IX, Number 1), Humor & Health Journal. The Humor & Health Journal is dedicated to humor and communicating its relationship with health - physical, psychological, social, and spiritual well-being. Walced A. Salameh, Ph.D., is the Publisher/Editor of the Journal. For information on membership or subscription information, please contact Humor & Health, POB 16814, Jackson, MS 39236-6814; phone, 601.957.0075; fax, 619.460.4470.

Healing Asthma Naturally is now available for free download in Acrobat .PDF format http://www.crosswinds.net/~dayal

The book, Healing Asthma Naturally, deals healing Asthma using Mind-Body Therapy including self-hypnosis. If you would like to join the Asthma Heal list, please send an email to Dayal Mirchandani, M.D. at: dayal@crosswinds.net.

### ASCH Scientific Meeting

The American Society of Clinical Hypnosis will hold the 43rd Annual Scientific Meeting, March 23-27, 2001, in Reno, Nevada. For information: 43rd Annual Scientific Meeting, American Society of Clinical Hypnosis, 33 West Grand Avenue, Suite 402, Chicago, IL 60610.

The Fourth Nepal-German International Medical Conference was held March 13-18, 2000, in Kathmandu, Nepal. This complicated, cross-country, cross-cultural endeavor required concerted efforts from many people including Mrs. Renate Rana, Dipl. Psych, Mr. Frank Rana, Dr. med., B.N. Rana, and Dr. Dhruba Man Shrestha from Nepal. Many colleagues in Nepal furthered the efforts, including Dr. Paras B. Singh, and Mr. Prabhat Pradhan. Bernhard Trenkle, Dipl. Psych., was the organizing chairman from M.E.G. in Germany.

The themes emphasized included pain, hypnosis, orthopedics, ayurveda and rehabilitation: Faculty included Europeans, Nepalese and Americans with a keynote address by Prof. Dr. Dirk Revenstorf of Germany and an address by Dr. R. R. Koirala, M.D., on Avurveda Pancakarma therapy and its role in present health care. Ceremonies were performed by local shamans and participants were privileged to attend a religious ceremony in a Tibetan monastery. The wealth of the presentations, the diversity of the cultural experience and the geographical surrounds were truly awe-inspiring.

#### *WEB SITE*

Programme

Articles (French) and discussions on Mental Health, can be found on the Canadian Web Site: www.Radio-Canada.ca-Zone Culture .

#### VOLUNTEERS NEEDED!

The Erickson Foundation currently is looking for volunteers for the upcoming Couples Conference in San Francisco. Full-time graduate students who are accepted as volunteers will have the Conference fee waived after successfully completing their assignment at the Conference. Volunteers assist with registration, continuing education procedures, with faculty and staff, as well as monitoring meeting rooms. All volunteers must send a \$75 deposit that will be refunded after they have completed participation in the meeting. Full-time graduate students interested in volunteering can apply by contacting the Erickson Foundation. Volunteer spaces are given on a first-come, first-serve basis.

### PSYCHOLOGY ONLINE JOURNAL

#### www.psychjournal.com

A new monthly Internet periodical dedicated to the integration of the psychology and health - mind, body, spirit - connections. The format is conversational (interviews) and includes interviews with Dr. Larry Dossey, Drs. Gay and Kathlyn Hendricks, Dr. Jeffrey Zeig, Dr. Paul Pearsall, Dr. Rod Martin, and a forthcoming interview with Dr. Kenneth Pelletier.

# LOVE AND INTIMACY: THE COUPLES CONFERENCE

FEBRUARY 9 - 11, 2001 (Friday - Sunday)

The Cathedral Hill Hotel, San Francisco



Featuring some of the foremost practitioners in the field of couples therapy:

Frank Dattilio, Lisa Firestone, Judith Jordan, Patricia Love, Ruth McClendon, Leslie Kadis, Peggy Papp, Janis Abrahms Spring and Jeffrey Zeig

Keynotes by Ellyn Bader, Helen Fisher, Harriet Lemer Special Evening Address by John Gray

#### **ELIGIBILITY**

- Attendance is limited to professionals with a minimum of a masters degree in a mental health field.
- ∇ Full-time graduate students enrolled in accredited programs also may register.

LAWS & ETHICS PROGRAM by Alan Scheflin, JD, LLM, MA

This 4 hour workshop is included in the Conference program. The course covers the necessary topics outlined by the Board of Psychology for license renewal.

SPECIAL FEES FOR I		
U.S. Professionals		tudents*/Interns*/Seniors essionals/Foreign Studer
\$299 for registrations postmarked on or befor October 2, 2000		\$199 ons postmarked on or befor october 2, 2000
* Graduate students/interns must provide a c indicating proof of student/intern status as of * Seniors must provide proof of age (65 and of	February 2001.	their school/department
☐ Personal or Company Check #		☐ VISA ☐ MasterCa
Purchase order #	(Atta	ch copy of purchase ord
Charge Acct #	Ехр	piration Date
Name (As it appears on card)		
Signature of Cardholder	· · · · · · · · · · · · · · · · · · ·	
Name (Please print)		
Mailing Address		
City	State	Zip
Country	Country Cod	le
Daytime Phone	Fax	
e-mail		
University attended		
Major		
Physically Challenged?	NO	
What special accommodations do you re		

3606 N. 24th Street, Phoenix, AZ 85016-6500 Tel: 1-602-956-6196 X 211

Fax: 1-602-956-0519 (credit card payments only) 

# INTRODUCING THE INSTITUTES

# The Milton H. Erickson Institute of Philadelphia: An Interview

with John Edgette, Ph.D. by George W. Burns, M.A.

Director, Milton H Erickson Institute of Western Australia

The sun was spreading the day's last rays of gold across Phoenix. From the 18th floor of the Hyatt Regency, we watched the city light up for its December festivities. We sipped on a Californian Cabernet Sauvignon and cracked pistachio nuts. Could there be any more delightful way to meet a colleague and fellow institute director?

I have long thought that Ericksonian approaches attract a certain type of practitioner. True to its philosophy they seem to be practical, goal-oriented and caring. John Edgette, Ph.D., is no exception.

He and his wife, Janet Sasson Edgette, Psy.D., established the Milton H. Erickson Institute of Philadelphia in 1986. John believes this institute stands out from the crowd. "In what ways?" I inquired.

"We are both trained as generalists, and we will always be generalists," he replied, "but I find it invigorating, and a good idea from a business perspective, to have some specialist areas that are unique. First, there seems to be a need for work

with teenagers and their parents. Many therapists are really intimidated by teenagers. Second, there is a lot of opportunity in sports psychology." Here John and Janet vary from the norm. "Sport psychologists overly rely on relaxation and imagery. Few people in sports care to relax more. They want to think and experience differently. Imagery is often used as a weak substitute for more robust interventions such as hypnosis and the elicitation of hypnotic phenomena. We consider our work to be clinical sport psychology. We work with athletes in the same way that we would work with a person that had a fear of flying, or of public speaking, or who gets themselves into bad relationships. We do an Ericksonian-type analysis of what needs to happen. We find or develop resources and help the athletes control these resources. To that end, self-hypnosis is very helpful for them to get their fingers on the dials of experience so they can control how they act and react and perform as an athlete more easily."

These psychological interests are founded in personal passion. Janet is a professional equestrian rider with her aims set on international competition. John rides recreationally and finds it a stimulating metaphor. "Everything about horses is wonderful," he said with enthusiasm. "Riding is my best way of training as a therapist. I could go to seminar after seminar, but being on a horse, helping it learn how to regulate its

pace or jump a fence is a real education. I feel if I can get a 1200 pound animal to do what it perhaps doesn't want to do, there isn't a client on earth that I will be stuck with." Being a licensed clinical and sports psychologist, and previous polo player myself, I found that John and I had much to discuss.

But for the sake of the interview, I focused on the 'serious' questions about the Institute. "How is it structured?" I asked. "We are not set up as a society. We are set up as a group practice that has a body of knowledge, which we teach and use to serve the public. It is basically serving the professional community and providing therapy services to the lay community. We have two new associates, Michele Hyman and Joseph Dowling who are going to be doing some of the training with us."

Next, I asked John to tell me a little more about the Institute's teaching component. "We do a lot of training, not only in the Philadelphia community, but nationally and internationally. We have been to Russia three times, Croatia once, Canada once, and we have a trip planned to Cuba. We have been invited by a medical school in Cuba to come and teach hypnosis."

Next, I asked what he considers one of the highlights or primary achievements of the Institute. "We have a satellite supervision group in New York City that has been going for four and a half years. I am really proud of that. It just seems that is an incredibly long time in the psychotherapy field to have anyone wanting to listen to what you have to say."

"One other thing I want to say is that we have been very appreciative of the support of Jeff Zeig, Ph.D. He did a number of trainings for us and really helped put the institute on the map. He really is very generous with his time and his intent to help people succeed."

I was curious to know what directions John saw the Philadelphia Institute heading in the future. "We are going to continue our training program and our psychotherapy services but focusing more and more on sport psychology and Janet's work with teenagers. Sport psychology is not only of interest to us but it makes sense from a business perspective. I have never had a golfer or a tennis player or a skier wonder about insurance reimbursement. They pay more readily and with greater enthusiasm than somebody with depression or anxiety. They have tremendous motivation. People will let their personal life and their marriage fall down, but the golf game - nah! They have standards and priorities!"

The Phoenix sky had darkened. Aircraft lights tracked rhythmically into the airport. I poured another glass of wine. What the heck that it was time for the VIP cocktail party. We drifted back to talking horses. "It is a joy for us to do this sort of work," said John.

# LEADING CONTRIBUTORS

### Rick Landis, Ph.D.

by Betty Alice Erickson, M.S.

Dallas, TX

Anyone who has been to an Ericksonian Congress, or to many of the other Conferences that the Erickson Foundation sponsors, has seen and probably talked to Rick Landis, Ph.D. He is the fixture in the Exhibit area, for the Southern California Society for Ericksonian Psychotherapy and Hypnosis (SCSEPH). Frequently he is found sitting in a booth, surrounded with an impressive array of exhibits. These include videotapes of Erickson at

work, books, audiotapes and videotapes of the outstanding training work done by the SCSEPH.

Landis' quiet and gentle demeanor, as he responds to questions, hides his dynamic personality, his sharp clinical skills and his ability to join productively with clients and colleagues. Through an ability to connect and network, he has developed friendships and professional relations with many of the people highlighted at these meetings. Even though those names are more recognized by the average therapist, Landis' contribution to the field is as impressive.

In 1977, he entered a partnership with Terry Argast, Ph.D., another major and long-term contributor to the field, as well as with Gary Ruelas, Ph.D., D.O, who subsequently became a physician. Their goal was to develop professional meetings to discuss clinical models of communication and therapy. These meetings, as well as those that have another focus, are still being held. Orange County Society for Ericksonian Psychotherapy Hypnosis was formed in 1984. Later. this group expanded into the SCSEPH. This group, with the addition of other hard-working and dedicated individuals, is now an accomplished and valued institute.

Landis, and the original study group, made several trips to Phoenix to study directly with Erickson. Many of these sessions were taped and SCSEPH has developed those tapes into teaching materials.

Erickson took a special liking to Landis. Not only did they enjoy each other's wit and sense of humor, both shared an appreciation for a childlike sense of wonder and curiosity. This, as well as their delight in using the unexpected as an integrated element of therapy, cemented their relation-

#### **CONFERENCE NOTES**

The 15th International Congress of Hypnosis of the International Society of Hypnosis (ISH) will be held October 2-7, 2000, in Munich, Germany. The Congress is hosted by the Milton Erickson Society for Hypnosis. Germany Clinical (M.E.G.). The Congress will consist of 200 Workshops (including Fundamental, Intermediate and Advanced levels), 300 Invited Papers, and state-of-the-art Keynotes will be presented. The Congress also will include eminent scientists and clinicians from the broader field of human sciences (philosophy, medicine, biology, poetry, and other relevant areas). For more information contact M.E.G., Burkhard Peter, Ph.D., Konradstr. 16, 80801 Munich, Germany; Web: //ourworld.compuserve.com/homepages/milton eric kson; E-mail: 106004.127@compuserve.com; fax, +49.89.34029720.

Cloé Madanes, Frank Datillio, and Jeffrey Zeig will present a workshop entitled, *Three Voices*, in Tel Aviv, Israel, December 18-20, 2000. For workshop and lodging information, please contact Noga Rubenstein at: noga\_n@netvision.net.il

The American Society of Clinical Hypnosis (A.S.C.H) will hold the 43rd Annual Scientific Meeting and Workshop: Lifting the Veils Between Science and Practice in Mind-Body Science, March 23-27, 2001, in Reno, Nevada. The Meeting also will include sub-themes for each day: Myths, Science and Art, Bridging Disciplines, and Inspiration and Transformation. The Conference offers participants different learning styles including lectures, demonstrations and experiential. For more information, please contact A.S.C.H. at 33 W. Grand Avenue, Suite 402, Chicago, IL 60610; phone, 312.645.9810.

The First World Congress for Systemic Management will be held May 1-6, 2001, in Vienna, Austria. The Congress will feature experts in cybernetics and systemic thinking, who will provide their most effective methods and research results dealing with new management tools, self-management methods, teamwork proceedings and organizational development/self-organization. The

presenters include Jeffrey Zeig, Humberto Maturana, Peter Senge, Stafford Beer, Stephen Lankton, Ernest Rossi, and Stephen Gilligan. For information, please visit web site: www.isct.net/worldcongress

Fields of Conflict - Fields of Wisdom: New Perspectives on the Dynamics in Families, Organizations, Ethnic Groups and Nations, will be featured at the Third International Congress for Family and Human Systems Constellations, May 1-4, 2001, at the Congress Center, Wuerzburg, Germany. In addition to lectures and workshops specifically focused on constellations, international experts in ethnic, religious and political conflict will present their work and explore the relevance of the constellation perspective for them. Presenters include Bert Hellinger, Arnold Mindell, Amy Mindell, Margret Rueffler, Vamik Volkan, and Don Beck. For more information, please contact The Wuerzburg Institute for Systems Constellations, Dr.med. Albrecht Mahr and Brigitte Mahr, Mittlerer Dallenbergweg 37 a, D-97082 Wuerzburg, Germany; +49.931.7840100; fax, phone, +49.931.7840101; E-mail, A.u.B.Mahr@t-online.de

The Fourth European Conference and the 15th Hungarian National Conference on Family Therapy 2001 entitled, Through Time and Space, June 27-30, 2001, will take place at the Budapest Convention Centre, in Budapest, Hungary. A few of the topics include: Family Therapy in Medicine; Family Therapy and the Social Sciences: Changing Approaches to Research in Family Therapy; Family Therapy in Different Narrative. Cultural Context; Psychotherapy; Language and Passions and Addictions; Couple Sex Therapy, Therapy, Systemic Pharmacology; The Approach in Non-Clinical Contexts, and many more. In addition, the Conference will offer a Scientific Program containing plenary lectures, workshops, posters and free papers. For information and registration, please contact the Hungarian Family Therapy Association, K'tv'lgyi 't 4., H-1125 Budapest, Hungary; Phone/fax, +36.1.200.9844; Phone, +36.1.391.0313 or +36.1.391.0314; E-mail, familyth@matavnet.hu

"All hypnosis is selfhypnosis" Milton Erickson (1977)

# **Supervision & Training**



with Brian Alman, Ph.D.

- Offices in San Diego
- Consultation by phone and internet

FREE Selfhypnosis training on the web with Dr. Brian Alman - click on www.selfhypnosis.com

Brian Alman, Ph.D.

Dr. Alman weaves his 20+ years of consulting and workshops and the training he acquired through his 4 years with Milton H. Erickson, M.D. into a profound, unique learning experience for professionals. Dr. Alman's introduction to selfhypnosis and Dr. Erickson was because of his own pain problems and brings further depth and validity to the concepts he teaches.

Since earning his Ph.D. in psychology in 1979, Dr. Alman has become an internationally known author, clinician, healer, trainer and researcher. He is in private practice in San Diego where he works with individuals and offers workshops for professionals. He also teaches for the Milton H. Erickson Foundation.

CALL
1 (800) 217-7001
to set up your
training session in
San Diego
or by telephone
or internet.
Visit anytime at
www.selfhypnosis
.com.

Health is not just a physical phenomenon. Real health has to come from inside of you. <a href="https://www.selfhypnosis.com">www.selfhypnosis.com</a> is for increasing your self-awareness, inner harmony, positive feelings and compassion.

Get in touch and listen to your own inner voice. Don't let negative people or fear hold you back. It's true joy to be true to yourself. You can achieve contentment even more than you may have ever thought was possible.

Perseverance, effort, patience - are a few of the skills you can learn from the Six Steps to Freedom. Each step deeper into your self-change brings more and more happiness because it gives you more soul and feelings of wholeness.

- · Develop individualized metaphors
- Create selfhypnosis approaches
- Learn how to integrate effective suggestions
- Discover new relaxation, selfcare and meditation experiences that can complement your efforts
- Open up new doors to unconscious potentials in each session
- Become totally open with proven techniques to become a better observer, listener, and problem solver
- Tap into your own creativity to build new knowledge
- Receive support for yourself while helping others
- Receive Dr. Alman's book, Self-Hypnosis, and his self-mastery program, The Six Steps to Freedom, FREE when you sign-up for the 50 hour certification program

Ordinarily whenever people think of learning relaxation, meditation or selfhypnosis they think of making a lot of effort and a fight all the way. Really effective techniques are the opposite. It's effortless. All of these selfcare techniques can help you the first time you ever experience them and everyday after that.

PAID ADVERTISEMENT

## CASE REPORT

### Rhonda's Reform

by John Lentz, D.Min Jeffersonville, Indiana

Editor's Note: John Lentz, D.Min, is the Director of the Ericksonian Institute of Jeffersonville, Indiana. He also is the Chief Chaplain at the Kentucky Correctional Institution for Women, a position he has held for more than 20 years.

The client, whom I will call Rhonda, was an attractive, 28-year-old, incarcerated, white female. She had used prostitution to support herself and her drug habit. Rhonda desperately wanted to remain drug-free upon her release from prison. She also wanted to attract and maintain a positive relationship with a man.

This was her third time in prison and she knew this was probably her last chance to straighten out her life. When she began therapy she was angry, bitter, deceitful, and had difficulty maintaining interactive relationships. During her tenure in group therapy she turned her attitude and actions around completely. As she made changes, most staff, as well as inmates, came to like and appreciate her.

Like most prostitutes, she had been abused as a child. Also, she had suffered betraval of every significant relationship in her early life and still did not believe that she could be forgiven or live in a "clean" way due to her past. As a result, she neither trusted nor believed that any "decent man" would want her. Sexual abuse and prostitution often involve disassociation between body and mind. Subsequent forgiveness is difficult because re-association needs to take place. Numerous obstacles often are present and forgiving self or receiving forgiveness from another requires a lot of trust.

Three months prior to her scheduled release from prison, as part of Rhonda's treatment in group, I asked her to write about how Mary Magdalene would have felt after her encounter with Jesus. I knew that religion was important to her because of how private and defensive she had been about her beliefs.

I explained to the group that Mary Magdalene was a prostitute who wanted to change her life and approached Jesus for forgiveness. I asked Rhonda to read the Biblical account and write a monologue, suitable for performance, from Mary's perspective, inserting parts of her own history to make it more realistic.

In the Biblical passage Jesus forgives Mary. Therefore, Rhonda's monologue had to include forgiveness. By writing the monologue, she had to use one part of herself to forgive another. If she were to be successful, she would need to integrate her beliefs and her actions, as well as her emotions. She also had to perform with emotion to make her project believable. The emotional component was important because many prostitutes become so abstract about their religion that it has little bearing on actual life except to condemn.

What she wrote was excellent, far better than I had hoped. To solidify her experience, I asked her to perform it at the regular church service that next week. We had a costume created and she memorized her lines. Her performance went well. I then arranged for two community churches to invite her to present the monologue.

As a result of the performances, Rhonda felt the imagined forgiveness carried forth in the genuine appreciation from the church audiences. She began to believe and act like she could be accepted by what she thought of as "decent people."

She was released from prison and remained drug free. Approximately 18 months after she was released, she called to report that she was engaged to be married to an attorney. He not only accepted her but also loved her. Six months later, she called to say that she and her new husband were doing very well. In fact, she teased me about how well financially she was doing. She has remained out of prison.

### DISCUSSION

by Gary W. Carruth, D. Min. Dallas, TX

Elisabeth Schussler Fiorenza has suggested that when we revisit history from the feminist point of view, new insights emerge. In looking at the person of Mary Magdalene, Fiorenza concluded that because she was privileged to have received the resurrection message she was, in fact, the Apostle to the Apostles. She was entrusted with the most important message ever delivered from a Christian point of view (Fiorenza, 1979, p. 195).

Lentz rightly suggests this model for Rhonda not just because the facts fit, but because it is the most profound example of trust and forgiveness within *her* understanding. Erickson thought "outside of the controlling box." He showed care and compassion for the people he helped. It is likely that the interventions in this case were successful because like many of Erickson's, they were specifically crafted for a unique person. They also carried the implied message that Rhonda was important and accepted.

Further, Lentz recognizes the need for more than just an intellectual connection between Mary and Rhonda. Just as an actor temporarily becomes the character they play, Rhonda becomes Mary and experiences forgiveness. She has moved from religion to spirituality, from doubt and fear to trust. In short, she now has hope. In the Collected Papers, Erickson states, "In a situation where one feels seriously damaged there is an overwhelming need for a compensatory feeling of satisfying goodness" (p. 178). He also discusses psychotherapy from the perspective of using hypnosis and

psychotherapeutic suggestions to help patients "go through the inner process of reassociating and reorganizing...experiential life" in order to have effective change occur. As stated by Erickson, "... re-education is, of course, necessary, in terms of the patient's life experiences..." (Erickson, 1980, p. 39). However, the experiential method used by Lentz is not without risk. What would have been the next step had Rhonda not been able to perform?

Little is known about Magdalene following her Easter experience. Thankfully, Lentz does not leave us in the dark about Rhonda (although the outcome does sound a bit like the script from a Hollywood movie, *Pretty Woman*). Did the newfound forgiveness and trust Rhonda experienced give her the courage to fully disclose her past to her husband? Lentz doesn't tell us. Perhaps he doesn't know. Perhaps it is none of our business. For in the end, if Rhonda is to be our Apostle, we too must trust.

#### Reference:

Elisabeth Schussler Fiorenza (1979).

Feminist Theology as a Critical
Theology of Liberation in
Mission Trends, 4, New York:
Crossroad.

Erickson, M.H. (1980). Innovative Hypnotherapy: The Collected Papers of Milton H. Erickson, Vol. IV (edited by E. Rossi). New York: Irvington.



WATCH THIS SPACE IN THE NEXT ISSUE OF THE NEWSLETTER...

for your invitation to The Biggest Birthday Bash of the Century!!

### CONNECTIONS

# Hypnosis and imagery in dance performance

by Christopher M. Faiver, Ph.D.
John Carroll University
Cleveland, OH

Editor's note: The following is a synopsis of the following article Faiver, C. & Thomas, K. (1997-1998). Hypnosis and imagery in dance performance. California Association for Counseling and Development Journal, 18, 25-30.

Many studies show that using hypnosis and imagery can help to enhance sports performance. While there are significant differences between athletic and artistic performance (such as an artist's interpretation and expression of movement and feelings), dancers are highly trained and disciplined athletes. Thus, many of the techniques used today for improving athletic performance can be used to enhance dance performance as well.

Four key areas where hypnosis and imagery may help dancers are: stress reduction, dance routine memorization, pain management, and performance enhancement through imagery.

A professional dance performance can produce emotional pressure from a variety of sources. These sources include the uncertainty of outcomes and the nature of competition; the act of participation, which encourages comparisons; and the need to succeed. One can easily apply hypnosis and imagery techniques to help reduce anxiety, enhance enjoyment, and improve performance. Operating on the principle of reciprocal inhibition, progressive muscle relaxation

is probably the primary example.

Dancers must memorize complicated and sophisticated material, often in a short period of time. Since memory is a function of attention and concentration, and hypnosis can be viewed as "super concentration," information that one consciously attends to and concentrates is stored in memory. Thus, the dancer consciously perceives that a dance routine needs committing to memory, then attends to the material to be memorized, fully concentrating on it (perhaps while in trance), then mentally rehearsing the material, and finally relating the material to similar material already stored in memory.

Pain serves a purpose: it tells a dancer that something is wrong. Pain should never be reduced or eliminated unless a physician determines that it is appropriate to do so. With this in mind, there are a number of hypnotic techniques available to a mental health clinician trained in hypnosis for pain management, such as disassociation from the painful source, distraction, time distortion, anesthesia, and, of course, relaxation techniques to break the pain cycle in order to reduce the perception of the painful stimulus. "Healing imagery" may also be helpful (i.e., imagining the afflicted area as healthy and functional).

Mental rehearsal may be particularly useful in preparation for the actual performance itself. Sports studies indicate that imaginal practice or physical practice alone does not produce the same level of performance as a combination of the two. Imaginal rehearsal cannot replace physical conditioning, but it has been demonstrated to enhance performance.

Since dancers seem to have an innate ability to utilize informal hypnotic-like techniques, a clinician could build upon what is already within the dancer's mental and behavioral repertoire. An Ericksonian approach, which is ultimately idiosyncratic to the dancer client, is especially helpful.



### **Eye Movement Desensitization and Reprocessing**

#### Level I Training Schedule

Presented by EMDR Senior Trainers selected and trained by Francine Shapiro, Ph.D.

New York, NY
September 22-24
Omaha, NE
October 6-8
Albuquerque, NM
October 27-29
San Francisco. CA
November 3-5

Columbus, OH November 17-19

Please contact the EMDR Institute for a free information packet and a schedule of training dates and locations not listed.

#### Continuing Education:

APA: EMDR Institute, Inc. is approved by the American Psychological Association to offer continuing education for psychologists.

EMDR Institute, Inc. maintains responsibility for the program.

California courses (only) have been submitted to the MCEPAA

MCLP: California courses (only) have been submitted to the MCLPAA for approval.

NBCC: EMDR Institute, Inc. is an approved provider through the National Board of Certified Counselors: NBCC Provider 5558.

RN: EMDR Institute, Inc. is a provider approved by the California Board of Registered

Nursing, Provider Number 9755, for 17 contact hours.

BBS: For California the course meets the qualifications for 17 hours of continuing education credit for MFTs and LCSWs as required by the California Board of Behavioral Sciences, Approval No. PCE270.

V: Pending in other states where available.

"The speed at which change occurs during EMDR contradicts the traditional notion of time as essential for psychological healing. Shapiro has integrated elements from many different schools of psychotherapy into her protocols, making EMDR applicable to a variety of clinical populations and accessible to clinicians from different orientations."

Bessel A. van der Kolk, MD, Professor of Psychiatry,

Boston University School of Medicine

EMDR, a specialized approach, accelerates the treatment of a wide variety of psychological complaints and self-esteem issues related to upsetting past events and present life conditions.

Over 30,000 clinicians internationally have been trained by EMDR Institute, Inc. The training format consists of lecture, videotaped demonstrations and experiential, supervised practice (one trained facilitator for every 9 participants).

**Minimum Requirements:** Master's degree and state or national board license or certification in the mental health field.

#### Suggested Reading:

Eye Movement Desensitization and Reprocessing: Basic Principles, Protocols and Procedures and EMDR: The Breakthrough Therapy for Overcoming Anxiety, Stress, and Trauma by Dr. Shapiro, the originator of the EMDR method.

Please contact the EMDR Institute for an informational packet and a complete list of trainings.

EMDR Institute, Inc. • PO Box 51010 • Pacific Grove, CA • 93950 (831) 372-3900 • (800) 780-EMDR • fax (831) 647-9881 e-mail: inst@emdr.com • http://www.emdr.com

PAID ADVERTISEMENT

# OOK

## The Handbook of Constructive Therapies:

Innovative Approaches from Leading Practitioners

Michael F. Hoyt, Editor

1998, San Francisco, Jossey-Bass

We live in a world where realities are constantly constructed for us. Politicians' speechwriters and spindoctors reinterpret current events and even candidates' gaffes to their own advantage. Terrorists call themselves freedom fighters and portray themselves as victims. A pop psychologist tells us that men and women come from different planets. By and large, people believe them. They change their attitudes, opinions, and behavior based on good marketing. It is no surprise that there is now at least one shop that boasts 150 brands of gourmet water (it is no coincidence that Evian backwards, spells "naive"). Reality, it seems, is mutable.

Our clients come to us with rigid formulations of their own situations. They come stuck in their immutable The unemployed husband sees himself as "a burden on the family" and chooses to ignore all that he contributes. The frazzled mother of young children is certain that no one values her efforts.

Therapy consists of challenging fixed realities. "That's the way I am" the client says, explaining his or her self-defeating behavior. Our challenge is to bring him to the point where he sees alternatives and the opportunity for change. But how do we do this without becoming just another cynical salesman of a new set of beliefs?

The Handbook of Constructive Therapies contains 23 new articles written by selected practitioners and theorists of constructive therapy, some well-known, others less so. Hoyt invited contributors to help him produce a volume that was "bothreadable and useful," and he succeeded. His directions to contributors included the following: "Suppose tonight while you are sleeping, a miracle occurs, and the chapter you are doing is written! Tomorrow when you awaken, what will you find in the manuscript? What basic fundamental ideas will there be? What more advanced clinically sophisticated suggestions will aid therapists as they go beyond initial interventions? What bright ideas, new methods, and interesting discussions will you-as well

as other readers-be delighted to find? How will your thinking get stretched? What will be the tastiest part of the chapter, what spices will you add to the rest...?"(p.12) Hoyt's introduction offers guidelines for constructionist therapy and cautions therapists to be aware of their influence through the language they use and the assumptions they make.

In this collection, some of the contributors describe therapists as being in charge of the therapeutic process. Others view therapists as working hand-in-hand with clients, creating "the kinds of conversations that allow both parties to accept their creativities and develop possibilities when none seemed to exist before" (p.

There are several particularly striking chapters. Some of my favorites were the chapter by Jeff Chang on social constructionist theory for children and their families, a candid article by Lynn Hoffman on setting aside the model in family therapy, Bill O'Hanlon's article on Possibility Therapy and two wonderful articles, each of which consists of a transcription of a conversation with with editor-one Watzlawick and one with Karl Tomm.

Fiedler (1950) found that despite theoretical differences, successful therapists seem to be doing more or less the same thing. Early in my education. I was told that one can interpret the mechanism of change in any theory of therapy in terms of one's own preferred theory so that, for example, one could see the success of Freudian therapy through a behavioral lens, positing that the client becomes conditioned to producing the proper responses for his analyst. However, I was surprised to see Albert Ellis portraying his Rational Emotive Therapy as constructivist. His rationale is fascinating.

The volume is rich and varied. It is filled with new insights and formulations. It contains humor and candor. Therapists talk of failures as well as successes and much case material is included. The articles contained in this volume show an overarching respect for those we treat. They give us tools to help our clients release themselves from the constraints they have constructed that keep them from healthy functioning. They suggest ways in which we can avoid being the cynical salesmen of our own realities.

#### Reference:

Fiedler, F. E. (1950). A comparison of therapeutic relationships in psychoanalytic, non-directive, and Adlerian therapy. Journal of Consulting Psychology, 14, 436-

Reviewed by: Rona Michelson, DSW Modi'in Israel

#### K REVIEW

# Reconnecting to the Magic of Life

By Joyce Mills, Ph.D.

1999, Kauai, Hawaii: Imaginal Press

236 pages

Joyce Mills, Ph.D., does in Reconnecting to the Magic of Life, what Julia Cameron did in The Artist's Way. Reading this book feels like spending beautiful time with a learned friend who integrates stories and ceremonies from many cultures including Hawaiian, Native American and Jewish. Where Julia Cameron uses the tasks of writing to enhance daily creativity, Mills utilizes storytelling and active play "Steppingstones" that can be tangible, three-dimensional objects to hold in your hand or images created for the heart. She instills an attitude of looking daily for magical moments with people and nature. "Where you stand you pray" encapsulates her beautiful in-the-moment style and direction of life and the work she does with clients.

Easily this book could have been called, Transitions to the Magic of Life as Mills embodies Milton H. Erickson's utilization principle through storytelling and metaphor. Her specialty is viewing difficult life transitions as opportunities for "Steppingstones" into greater love, creativity and depth of compassion for our relationships and selves. Poignant, loving stories are shared, such as the death or illness of a loved one, natural disasters, coming to creative terms of raising a mentally or physically challenged child, moving 3000 miles away to make your dreams come true, facing personal rejection and more.

The metaphor of a butterfly's life particularly hit home. There are four stages of a butterfly's transformation: the Egg, the Caterpillar, the Chrysalis (Cocoon) and the Emerging Butterfly. Last year, my husband and I bought a house by the sea adjacent to a nationally designated estuary. As is my practice, I name our homes. This one is called, "Cocoon de Luz" which means cocoon of light in Spanish. It is a place we nurture what Mills calls "imaginal discs." This is a biological term describing cells that are genetically encrypted to propel the butterfly's transition from the chrysalis stage to the emerging butterfly, if all the conditions are right. I would imagine if butterflies have documented "imaginal discs," then surely we humans do, too.

As is the case with Mills, all great teachers seem to have the ability to make tangible a means of helping people uniquely identify and move from a boxed-in chrysalis stage to emerging as a butterfly. Her stories will make you laugh, cry and think. Without a doubt, the most touching story was at the very end, "The Banana Kiss." I suppose you will have to read this joyful book to the last page to find out what it is, or perhaps find it on her web site: www.drjoycemills.com.

#### Reviewed by: Kathryn L. Rossi, Ph.D. Los Osos, California

#### VOL. 20, NO. 2

# Room for Change: Empowering Possibilities for Therapists and Clients

by Evie McClintock, Ph.D. 1999, Allyn and Bacon

306 Pages

Evie McClintock, Ph.D., began writing this book in Greece, where she was born, and finished it in California, where she practices as a psychologist.

McClintock's metaphor of a "room" invites the reader into the therapy office, into the literal and figurative spaciousness of the clinical setting for the client. Possibilities of ways to be, to feel, to think, to perceive, and to change are conceived in the welcoming acceptance of this therapeutic space. These possibilities often are set in motion by generating the desired solutions to the problems from the outset.

McClintock emphasizes that therapy is an experience, co-created by therapist and client. She opens the way for novice therapists to learn about the need for making important choices in counseling with some of her biographical information in making her decision to become a therapist. Indeed, throughout the book, she illustrates by case examples or by personal experiences regarding the proceedings of therapy. However, she does include the caveat that it takes a self-conscious effort on the part of the therapist to keep her issues from clouding the client's issues.

This book represents her continuing connection with her clients. She sent letters to former clients that she was writing a book about therapy, asking if they were willing to reflect on their experiences and to answer some questions. "Was therapy helpful?" "What did she do and what did the client do (giving details) that were helpful?" "Was theirs a good match to work together and what made it so?" "What important things should therapists be taught?" She then used these client reports as examples and chapters in the book.

In describing the process of doing therapy, McClintock draws from a compilation of the core ideas of many strategic-systemic intervention techniques and styles. Her scope and depth of research of these varied approaches as change-agents is impressive. She discusses how she constructs an understanding of a client's situation and how her presence, engagement, and responsiveness influence the therapy.

McClintock does not offer one particular theoretical model of therapy as hers. Rather, she follows Milton Erickson's motto of improvising and using the style that works for that client at that moment. She reviews the models and elucidates her adaptations of the strategic-systemic work of Jay Haley and Cloé Madanes, the therapy of Milton Erickson, the strategic work of the Mental Research Institute, solution-focused therapy, narrative therapy, and self-relations therapy. In addition, ideas and practices of spiritual systems--Buddhism, Taoism, and Sufism have been incorporated in her approach to clients and therapy. Additionally, she emphasizes that her therapy "aims to be brief."

Each school of therapy provided valuable information for McClintock. She defines the value of each through its orientation to people and problems, its strategies of inquiry and intervention, role of therapist and client, and the challenges of each model. She gives due credit, as well as exemplifying by her client examples, what she has learned and taken from each model.

McClintock summarizes her view of the gains and limitations in studying Milton Erickson's work. She describes the necessary change in how the therapist views the client with a focus on "potentials" and "possibilities."

McClintock explains that there is more to learning to do therapy in Erickson's way than emulating his techniques. She came to see that much of Erickson's effectiveness was actually due to his personal qualities and not simply to his techniques.

McClintock describes how her study of Erickson's work raised questions and encouraged her to examine her own limitations and consider how she could turn them into assets and renew her interest in cultivating a mature presence in the therapy.

Finally, McClintock praises the personal and professional discoveries she made due to the teachings of Stephen Gilligan, in his Self-Relations approach

to psychotherapy, and of David Eddy, a supervisor, formerly working with Cloé Madanes.

This book contains such valuable and illuminating instruction on psychotherapy that it is hardly a text only for the novice therapist; all therapists can harvest rich rewards from this study.

#### Reviewed by:

Murriel Schulte, Ph. D. Dallas, TX

#### Advertising Rates for Newsletter

The Milton H. Erickson Foundation is accepting ads for the Fall (October/November, 2000) issue of the *Newsletter*, with the deadline set for Sept. 1, 2000. Advertising rates are as follows:

Full Page	9 1/4" x 11 1/4"	\$940
1/2 Page/Vert.	4 1/2" x 11 1/4".	\$550
1/2 Page/Hor.	9 1/4" x 5 1/2"	\$550
1/4 Page	4 1/2" x 5 1/2"	\$315
1/8 Page	4 1/2" x 2 5/8"	\$200

Frequency discounts: Advertisers will receive a five percent discount on each ad for placing three consecutive ads.

Ads must be camera ready. Production is available at additional charge. The Milton H. Erickson Foundation Newsletter reaches approximately 13,000 readers in the United States and 1,600 outside the U.S.

For more information and a rate card, write The Milton H. Erickson Foundation, 3606 N. 24th St. Phoenix, AZ 85016-6500; fax (602) 956-6196; e-mail: office@ericksonfoundation.org, or call (602) 956-6196, ext. 212.



# BALI

A two-week intensive training in TRANCE POSSESSION and RITUAL

MARCH 4-18, 2001

in Ubud

Bali's artistic & cultural center

# Featured faculty Betty Alice Erickson, MS, LPC, LMFT Eric Greenleaf, PhD

With Luh Ketut Suryani, MD, PhD, Erickson and Greenleaf will interpret the trance experience, Balinese psychiatry and modern hypnotherapy. Dates of the tour are at the height of the Galungan-Kuningan festivals with their many trances, ceremonies and performances in every part of the island.

All accommodations, land transportation, meals, performances and instruction are included for \$3000.

36 hours of CEUs

available for psychologists, MFCCs, LCSWs, and RNs

For more information about this exotic and unusual learning experience, call 510-464-1140 e-mail: ericgreenleaf@home.com
Website: www.miltonherickson.com

# BOOK REVIEW

# Heads Up! Practical Sports Psychology for Riders, their Trainers and their Families

by Janet Sasson Edgette, Psy.D.

New York: Doubleday Equestrian Library

1996, 220 pages

Janet Sasson Edgette, Psy.D., is a clinical and sports psychologist with a well-rounded background in counseling services including extensive work with hypnosis. Co-director of the Milton H. Erickson Institute of Philadelphia, her teaching expertise in the psychotherapeutic arena is broad and well-rounded. She also is a highly accomplished horsewoman, trainer and competitor as well as being an influential teacher in the equestrian arena. A serious rider for more than 30 years, she has written extensively about this field and, at one point, hosted "Horse Sense," a radio talk show. Her web site, www.HeadsUpSport.com, details some of her current endeavors.

Edgette manages to bridge psychotherapy and the world of competitive horsemanship effectively. Her expertise provides her with a special advantage in working with athletes to plan and prepare an individualized program effective in preparing the student, and parents or spouses, for the intense mental demands of training and competition.

The book is organized in three sections: for the rider, trainers and instructors, and for everyone, including families of the riders involved in competitive riding circuits. Written in a straightforward manner, *Heads Up!* addresses general ideas, gives practical advice and details ways in which individual differences are regarded as tools. Generously illustrated with everyday anecdotes it shows practical applications for the tips and techniques outlined using a building block style that allows readers to immediately apply techniques and methods and then come back again and again.

One chapter is devoted to the use of mental rehearsal work as a means of affecting change. Mental rehearsal allows the rider to practice with imagination and imagery what to do differently, and how to do it differently. The importance of learning to develop skills and then relying on "auto-pilot" is emphasized. Edgette claims that exercising the imagination and keeping it fit enhances the development of imagery to help this mental rehearsal. She states that about 98 percent of top athletes use some sort of imagery in their preparation. She also debunks some of the myths that often discourage the learning athlete from practicing and using this valuable tool.

Edgette provides clearly written, step-by-step exercises to increase and enhance skills. In one example, she explains the competitor needs to select "mental weapons ... to deflect negative thoughts or influences that try ... intrude ... at unwanted times." (p. 109) Then she shows how to do just that.

This book is interesting to a wide audience. First, it is interesting to horsemen, riders, trainers and sportsmen in general. But it also is interesting to psychotherapists who can see a fine example of the metaphorical uses of psychotherapeutic principles wrapped in a field seemingly miles from the therapy room. When I read this book, I was reminded of a time when I watched a master trainer teach a horse. As I watched, I kept thinking of what a fine example of hypnotic interspersal technique I was watching. That experience kept cropping up in my mind as I read Heads Up! Horses are sensitive animals that respond overtly and clearly to minimal cues. As they are so alert and attentive to the cues of those around them, principles of working with horses provide an example for psychotherapists who have clients sensitive to the minimal cues of the therapist.

Heads Up! while ostensibly written for those in the competitive show circuit, has a broader appeal. Using sports horsemanship as her vehicle, complex psychotherapeutic principles are clearly demonstrated. Edgette then carefully explains what she has done. The psychologically sophisticated reader can understand the ideas and principles demonstrated and the average horseman can use the ideas for training. Edgette has unique insights gained from her experiences and these have provided her with fertile field for the reader.

Reviewed by:

Roxanna Erickson Klein, Ph.D., R.N Dallas, TX

#### AUDIO AND VIDEO TAPE ORDER FORM (For tapes reviewed in this NEWSLETTER issue)

	Highest Degree:
Major:	Lic/Cert Type/No:
	Country:
	Fax:
	Major:

Eligibility: These tapes my be purchased by professionals in health-related fields including physicians, doctoral-level psychologists and dentists who are qualified for membership in, or are members of, their respective professional organizations (e.g., AMA, APA, ADA); by professionals with mental health-related graduate degrees(e.g., MSW, MSN, MA, MS) from accredited institutions. Full-time graduate students in accredited programs in the above fields can purchase tapes if they supply a letter from their department certifying their student status.

Exercises in Doing Therapy Briefly Richard Fisch, M.D.

Diago Drinte

☐ 2 Audiotapes (BT96-W-22AB)

Staging: A Therapeutic Revolution James Prochaska, Ph.D.

☐ 2 Audiotapes (BT96-W-24AB)

Redecision Therapy: A Format for Accessing Client's Childhood Strengths in Order to Resolve Traumas and Quickly Make the Changes Clients Want in their Present Lives Mary Goulding 1 Audiotape (BT93-W-13)

#### METHOD OF PAYMENT:

☐ Check (Made payable to The Milton H. Erickson Foundation drawn on a U.S. Bank in U.S. currency)

☐ Purchase Order	· #
------------------	-----

Allow 4-5 weeks for shipping. All Sales Final	AUDIO
Total Number of Audiotapes X \$ 11 each (AB is 2 TAPES)	
Subtotal	
Arizona Residents add Sales Tax (1.3%) of Tape Total	
International Orders (including Canada and Mexico): Add 10% Foreign Surcharge on the Tapes	
Audiotape Shipping (\$2.00 for the first audio tape, \$1.00 per tape thereafter to a maximum of \$12) S/H	
GRAND TOTAL	s

# ORDER REVIEWED TAPES FROM THIS NEWSLETTER HERE!

RETURN COMPLETED FORM TO: The Milton H. Erickson Foundation, Inc. 3606 N. 24th Street, Phoenix, AZ 85016-6500; Fax, 602/956-0519; E-mail, mheav@juno.com Questions? Contact Sylvia Cowen at: 602/956-6196 ext.210. NO PHONE ORDERS PLEASE. Refunds will not be given; credit for future purchase of tapes OR replacement will be given. Defective or incorrectly labeled tapes must be returned to the Erickson Foundation within 60 days of purchase. TAPE CONTENT IS THE SOLE PROPERTY OF THE MILTON ERICKSON FOUNDATION AND IS NOT FOR RESALE.

ship.

As director of training at the SCSEPH, Landis, Argast and others in the group have developed a myriad of effective training programs. Using a variety of formats, they have developed some of the most creative approaches offered within the institute network. Not only do they have "standard" introductory and intermediate training programs in hypnosis but also offer workshops in other areas of therapy. Further, they have presented three-day retreats in which

intensive training is given. This format is modeled after the manner in which Erickson's students studied with him.

Landis has presented throughout the United States. Among his more memorable teaching engagements, was a visit to Moscow where he was responsible for a workshop of several days. The organizer later remarked that Landis' personable way of teaching and his high level of knowledge and preparation had made this a most gratifying and successful educational venture

A member of the exclusive magicians' club in Los Angeles, Landis has maintained a long-standing interest in magic. As magic and sleight of hand conceal actuality, one would never suspect that this quiet and unassuming gentleman had such depths of incisive intelligence and well-honed clinical skills — unless one listens carefully to him. Landis uses his genuinely nice personality and somewhat retiring demeanor to mask his brilliance and forceful self.

Over the years, Landis has advanced Ericksonian approaches tremendously in this niche that he created and developed. Who would suspect that a carefully positioned display would affect so many clinicians and consequently their clients and patients? Landis' strategic thinking and diligent labors over decades, combined with his networking abilities, has influenced countless people in the past, in the present and in the future. Thank you, Rick Landis, for all you have done.

# FOREIGN BOOK REVIEW

Forum Annuel Colloque Francophone d'Hypnose et de Therapie Breve 1997, Ed Arbousier

(Proceedings of the first annual French
Forum of
Hypnosis and Brief Therapy)

It's in the French, Gallo-Roman, southeast town of Vaison-La Romaine, that the first Annual French Speaking Forum of Hypnosis and Brief Therapy, took place June 6-8, 1997. This event was organized by the dynamic Milton Erickson Institute of Avignon-Provence, under the Aegis of the French Confederation of Hypnosis and Brief Therapy. Approximately 350 participants attended this Forum, with 50 lectures and workshops.

The two volumes, now published by Arbousier Editions, are the transcripts of the different lectures and workshops that took place during the three days. It should be noted that this was a French speaking forum and not a French Forum. That is why in these two volumes works are presented not only by French professionals but also by professionals from Switzerland, Belgium, Canada and Mexico. This event is testimony to the ever-growing interest in the work of Milton Erickson in countries around the globe.

Targeted to a professional audience of psychologists, dentists, medical doctors, as well as social workers, these two volumes cover a variety of subjects, in theory and practice. It's the work of practitioners, describing their way of using hypnosis and Brief Therapy. Among these are works on chronic pain, surgery, depression, and incest. The large number of engaging topics makes it difficult to pick which to describe. Even the lectures that focus mainly on hypnosis still follow a trend of recognizing the interaction between hypnosis, Brief Therapy, and Cognitive-Behavior therapy.

In this book, Gerald Brassine, Social Worker, from the Milton H. Erickson Institute of Belgium, presents a study of intervention in cases of incest. The study describes the difficulty for the social worker to distinguish between two roles, one as a policeman and one as a therapist. In reality, it could be easy to mix these two different roles. As Brassine points out, this confusion during the intervention could lead to resistance from the family. Doubts in these cases are often present and the social worker needs to have a clear understanding of what she/he is doing, what his/her limits are and why she/he is doing it. In these par-

ticular cases, the framing of the intervention, as well as the way of asking the questions to the children must be carefully considered before the intervention so answers are not induced. Brassine then presents a model of intervention, how to avoid resistance from families, how to be clear with the goals of the intervention and its purpose.

Another work, by Bianchi, a composer of music and hypnotic trance, describes what is needed in a musical partition to induce trance. Bianchi gives a quick history of musicians (from Bach to Phill Glass or Steve Reich) using repetitive music and its relation to trance.

The reader also will find an interesting presentation on the use of hypnosis in vascular surgery, and the very important development of odonto-psychology and hypnosis.

"Hypnosis will be heard of in the next few years." It's with these words that the psychiatrist, Professor E. Zarifian (one of the leading members of the French University) concludes his preface to the Forum. The field of hypnosis is making progress. Hypnosis has made an official entry in prestigious hospitals and universities around the world. While still seeking to understand how it works, hundreds and thousands of professionals are using it to benefit their patients.

These two volumes include the work of professionals not well-known in the United States. They demonstrate the wide development and use of hypnosis and the increasing influence of Milton Erickson's approach to therapy. The text is easy to read. The summary is well organized and balanced with different views and opinions. In these two volumes, Erickson's work is everywhere, as a reference and as stimulation for new thinking and new attitudes toward problems encountered by patients. Regrettably, the two-volume set lacks an index. There also is some redundancy in some of the works but this is unavoidable in a publication of a Forum of this magnitude.

Without a doubt (and thanks to Patrick Bellet, M.D., the president of the French Confederation of Hypnosis and Brief Therapy) this publication will be the first of a long and interesting series, presenting and debating the future and practice of hypnosis in Europe, and France in particular. To anyone interested in the work of colleagues outside of the United States, and of the development of hypnosis in Europe, this work will be considerably meaningful.

Reviewed by:

Gerard Fitoussi, M.D. Las Vegas, Nevada.

Editor's Note: This two-volume set is published in French. To obtain a copy, contact Patrick Bellet, B.P. 82, 84110 Vaison la Romaine, France.

# AUDIOTAPE REVIEW

### Redecision Therapy: A Format for Accessing Client's Childhood Strengths in Order to Resolve Traumas and Quickly Make the Changes Clients Want in Their Present Lives

by Mary Goulding, M.S.W. Brief Therapy Conference, December 1993 Audiotape BT93-W-13

Audiotape available on page \_\_\_

It isn't often that the title of the tape so effectively describes the content and provides a demonstration of the work. At the same time, Redecision Therapy: A Format for Accessing Client's Childhood Strengths in Order to Resolve Traumas and Quickly Make the Changes Clients Want in Their Lives is one of those tapes with a title that requires concentration. Give this tape some of your time. It is worthwhile, and some time and careful listening will be necessary to fully benefit from Mary Goulding's work and teaching.

In the beginning, Goulding presents some of the basics of Transactional Analysis and Redecision Therapy thinking, along with case examples of problems clients bring. The later portions of the tape are live demonstrations with members of the audience that highlight some of the basic principles of the approach. Goulding presents a good overview of the Redecision approach, replete with case examples. The amount of theory she presents is unusual in that she does not ordinarily give this much to an audience that she has not already worked with. On her videotapes, she usually jumps right into the clinical work and often gives limited theoretical conceptualization of what she does. Therefore, this tape could well be used as a prelude to one of her videotapes.

Later in the session, Goulding uses a brief imagery exercise that is very effective in eliciting emotional reactions in members of the audience. Upon finishing the exercise, she invites audience members who want to change something about themselves to come work with her. She then begins the careful contracting for change, clarifies adroitly what the individual wants and proceeds to enable the clients to think and feel differently about themselves and about the issues they are working on.

This lecture, presented by one of the masters of the approach, is a good demonstration of how Redecision Therapy works. Goulding uses the entire audience as her resource and enables those members who are aware of issues about themselves to work with her. She uses a small group activity after the exercise to further enhance the safety of the group and enable those individuals who want to come forward and do individual work with her. This is the classic approach of one-to-one therapy in a group, and Goulding demonstrates how effective this approach can be. She clearly defines that she is demonstrating short-term therapy. She later describes this approach in the context of the bigger picture of therapy; when this strategy is part of an overall approach to therapy. She instructs that if short-term therapy is possible, do it. If short-term therapy is not possible, then the approach must be linked with other techniques that prepare clients for the Redecision approach. This tape on Redecision Therapy is as good as it gets.

Reviewed by: John Gladfelter, Ph.D. Dallas, Texas

#### Interview

continued from page 1

represented an entirely new world. Not too long after that, I read Jay Haley's book, Uncommon Therapy, and I was fascinated. I read everything about Milton Erickson that I could get my hands on. I was touched by his combination of optimism, pragmatism and his gentle humor. I thought this approach was so masterful and so well-suited to the rural setting in which I worked.

Another important influence was the work of Carl Whitaker, M.D. I was running a small, psychiatric daytreatment program in Wisconsin, when I first attended some of Dr. Whitaker's workshops. These workshops reinforced my belief in the importance of sensitivity and authenticity. Many of the clients who entered this facility had been diagnosed as psychotic. I felt that if the staff did not have compassion for these individuals, we would not make progress. The more disturbed a person is, the more empathy they need, and the more sensitive they are to the authenticity of the therapist. It troubles me that usually the least experienced people in our field are put in the position of working with the most difficult clients. It's amazing that they do as well as they do.

After working at the day-treatment program, I moved to New Orleans and worked at a shelter for runaway and homeless teenagers, another experience, which I found very compelling. Beginning back then and continuing into the present, so many times I have been humbled and awestruck by the courage of my clients. These experiences have given me an unshakable faith in the resilience of the human spirit. Over and over again I have seen people move on with their lives to do so many brave, productive and downright amazing things despite suffering the ravages of a painful past. My work in this field has been a very uplifting experience and a real gift to

DS: It does not always work this way. Some individuals seem to become less compassionate as they gain experience in trying conditions.

YD: Burnout sometimes interferes with compassion. Not because the therapist is not a good person, but because he or she is so weary. It is wearying to witness a lot of pain. This is a potentially serious problem. The same compassion that makes a person a good therapist also can result in secondary post-traumatic stress, also known as compassion fatigue. Moreover, this is different from primary post-traumatic stress. Primary post-traumatic stress is the memory of things that have happened in your life. This needs to be sorted out from the pain you see in others. If you are having nightmares or flashbacks to things the client has said, that is probably secondary post-traumatic stress. However, if you are the protagonist in those nightmares, then you might need to deal with some of your own issues.

#### DS: How can this problem be dealt with?

YD: Clinical diversity is one way of preventing burnout. You gain valuable experience as you work with different types of problems. The other thing that makes a difference is having some sort of support system or supervision. I have paid for supervision for myself for years, not because I lack the skills necessary to do competent work, but because I want to share the responsibility of therapy. This is how I help others as I strive to help myself. This is an important way of preventing or mitigating secondary post-traumatic stress.

DS: What do you think is most important for working with indi-

#### viduals who have been traumatized?

YD: The most crucial goal is to help the client make the present and the future more vivid than the past. In order to overcome the effects of trauma, the person needs to move from where they have been to where they are going. In some circles, this may be considered a radical approach but I think it is a pragmatic approach. It is not that you should avoid talking about the past but you should avoid making the past the only thing that is discussed. If the majority of focus is on the past, then the message to the client is that the past is the only experience worth noting. Under these circumstances, the traumatic experience even becomes more powerful and the client becomes the victim of treatment as well as the victim of trauma.

DS: What do you do for someone who has been traumatized to the point that he or she can no longer experience the world as a good and safe place?

YD: Life itself often provides the best cure for the terrible things that happen in life. Getting involved in life again, on a day to day basis, can counterbalance the traumatic effects of the past by making the pre-

continued on next page

17

sent more vivid and compelling. Only in relationships do people directly experience human goodness and trustworthiness. Although when terrible things happen the natural tendency is to isolate, isolation is the last thing they need. As a therapist, I look for ways to gently invite the person back into the world. Human involvement is crucial. Relationships are what hurt but they are also a powerful vehicle of healing.

DS: What is Solution-Focused Therapy?

YD: Solution-Focused Therapy is the process of empowering the client to describe how they will know when things are better and then helping them to seek out and identify what they need to do to make that happen.

DS: What about clients who do not respond to this method?

YD: If a client cannot respond, probably something more is needed. However, I have learned over the years, it is important to question the client in a way that communicates you believe he or she has the answer. Then you pause. Even now, I must sometimes put my hand over my mouth, so that I stop and wait. I try to create a space in which the client will find his or her answer.

The people I see are women or men who have been beaten-up by life. Often they will precede an answer with the disclaimer, "I don't know." That seems to be a device for coping with the hesitation they are experiencing, perhaps it is a fear of criticism or of repeated failure. Often this pause precedes something valuable. So I stop, put my hand over my mouth, wait and listen. Initially I found this is difficult because silence is not highly valued in our American culture. Steve de Shazer and Kim Insoo Berg are so graceful and skilled at using silence therapeutically. Watching their work has helped me learn to be silent in a way that is therapeutically productive, and their approach has been a very important influence on the way I work.

DS: What is unique about the way you practice Solution-Focused Therapy?

YD: I am not sure how unique this is, but I deliberately act as a minimalist in my intervention style, especially when working with people who have repeatedly experienced hurtful and intrusive events. The more traumatized a person is, the more gentle and gradual I try to be when inviting

them to formulate a solution. This is especially important in the beginning. When working with someone who has been traumatized, and this is primarily the population with whom I work, I emphasize the importance of focusing on very small steps. Because the steps are extremely small, the client has no risk or fear of failing. I believe that what is most commonly interpreted as resistance. or low motivation, is actually fear of failure. Especially at the beginning of therapy, I like to have my clients identify and focus on steps that are so small that they even become a little impatient with me and sav. "Well. I can do more than that!" Of course, I just praise whichever decision they make about how much to do, because they are now taking positive action and there is forward momentum.

The other way that my work is perhaps a little different than other solution-focused therapists is that I usually have my clients come up with an associational cue for comfort and security. In an Ericksonian fashion. the cue is different for each client. The simplest way to develop this type of association is to ask the question. "Instead of being in a place that you do not want to be, where would you rather be and what would you rather be doing?" The resulting cue may be an image or a word, but it can also be a physical object. I once was working with a woman who had multiple personalities and a previous therapist had already suggested she use a teddy bear as an associational device. However, I wanted to help her find something that would not imply any type of regression or dependency on me. While talking, I learned that the thought of a grandmother was comforting for her. Later, I began to make a doll that had a wizened old face and an apron with several pockets but I left it incomplete. I placed it in my office, to see if she would like it. When she saw it, she said that she liked it so I told her she could have it but she would have to finish it and make it her own. I suggested that she think about what had been helpful from her previous therapy, the things she really wanted to remember, and to place each of those memories in a pocket. So she finished the doll, and I enjoyed watching her create something for herself. I want my client's associational cues to be connected to them in some essential way. This is how they will develop a sense of competence and inner sanctuary that never goes away because it is a part of

who they are.

My job as the therapist is to provide the structure to free the client to do something to make their life better. The use of scaling in Solution-Focused Therapy provides a nice clear structure to help clients formulate what behaviors they need to do to make things better. Associational cues allow the client to feel safe and strong enough to carry out these behaviors and to soothe themselves when the therapist is not around anymore. That is why it is important to give clients something that is theirs. rather than something that is embedded only in the relationship with the

The Milton H. Erickson Foundation Newsletter

therapist. From the first moment we meet, I am planning for the day that my clients will leave (despite the fact that I very much enjoy working with

DS: How do you know when a client is ready for termination?

YD: I ask my clients after each session if they want to come in again and if so, what amount of time they want between now and the next session. It is not necessary for me to bring up the topic of termination during therapy because I have asked these questions since the beginning. Some clients I have seen, on and off, for as long as 15 years. I have seen

continued on page 19

# AUDIOTAPE REVIEW

### Staging: A **Therapeutic** Revolution

by James O. Prochaska, Ph.D. Brief Therapy Conference. December 1996

Audiotape BT96-W-24AB

Audiotape available on page \_\_\_\_

The audiotape, "Staging: A Therapeutic Revolution." is a lecture given at the 1996 Brief Therapy Conference in San Francisco by James Prochaska, Ph.D. Prochaska's delivery is balanced with leavening humor and intense passion for his subject. Prochaska believes that change comes in stages. In his words, to "jump" to an "Action Stage" before the client is prepared is to court failure. The five stages of change out-Prochaska precontemplation, contemplation, preparation, action, and maintenance. Other concepts include decisional balance (the pros and cons of change), self-efficacy and the impact of psychosocial and biochemical variables of therapy. At this conference, the point emphasized is an expectation to advance a client from one stage to the next quickly and this must be presented as the goal. This goal allows for greater likelihood of the next stage being accomplished. Prochaska provides research findings to support this concept without losing sight of his audience's primary therapeutic bent. Types of interventions for each stage are well represented.

There is good fit between

Erickson and Prochaska's work. For the experienced Ericksonian oriented therapist, there is a lot of validation. For the new therapist, some answers may give a head start. Pacing is allimportant to both therapists. Through different methods, they both use the idea of the client developing a decisional balance. Both elicit the needs and desires of the client. assume the client may desire change.

Instillation of hope is vitally important. Prochaska's formulation of the techniques most efficacious at the various stages is helpful to the therapist. This and his group's work devising measures present the new therapist with valuable tools. Technically, there are the problems of not having the visuals to which Prochaska refers and sometimes the questions asked by the audience cannot be heard. These are minor flaws. Figuring out whether a pie chart or bar chart was used is not as important as the associated explanation. Referral to the URI web site will be most useful.

Prochaska is author/co-author of The Transtheoretical Approach, other books and numerous articles on Stage Model of Behavior Change. He continues his work on defining how, when and under what condition people change their behavior. His group has a web site for a clear explanation of the work, http://nick.uri.edu/ research/cprc/cprc.html.

Reviewed by: Herb Margolis, LCSW USMC Air Station, Iwakuni, Japan

## AUDIOTAPE REVIEW

# Exercises in Doing Therapy Briefly

by Richard Fisch, M.D. Brief Therapy Conference, December 1996

Audiotape BT96-W-22AB

Audiotape available on page \_\_

two-part audiotape, "Exercises in Doing Brief Therapy," is an informative introduction to the methods of brief therapy for which Fisch and the Mental Research Institute of Palo Alto are so wellknown. Richard Fisch, M.D., is part of MRI and co-authored the wellknown books Change and Tactics of Change. In his introduction, he makes the important point that, by definition, brief therapy must focus on rapid identification of the problem as well as identifying unsuccessful attempts at solutions. These understandings from the client's perspective can often bring unexpected insights.

One of the numerous case examples given involved a female client who became angry with her husband when she discovered he was having an affair. The couple owned a business and the husband had been leaving work in the afternoons to conduct the affair. The therapist avoided making assumptions about the nature of the client's anger and carefully asked the client to describe the problem. The client's anger was not due to jealously over her husband's unfaithfulness, but because he was jeopardizing the family business by leaving work early! The therapist was subsequently able to help the client solve that problem effectively.

The tapes contain an interesting role-play with an audience member and a subsequent discussion with illustrative case studies. Although this was slow-moving, it was similar to an actual therapy session with a client who hadn't really thought creatively about the problem. The volunteer, a 46 year-old man, presented his problem as worry about the possibility of losing his job. His worry and rumination caused him much distress as he obsessed over his family's financial security. In this part of the tape, we get to observe Fisch's methods of eliciting past ineffective interventions.

This focus on the failure of past interventions is an integral part of Fisch's conceptualization. His methods allow clients to acknowledge and relinquish ineffective behaviors thus opening the door for new behaviors. In this case, reassurance was identified as an ineffective intervention.

After the role-play, Fisch introduced a case example involving a nine vear-old boy who refused to eat most foods because he was afraid of food poisoning. The boy's mother used reassurance to no avail (e.g., "Honey, it's safe to eat this food. I want you to quit worrying about it."). After the audience was made familiar to this case, they broke into small groups for discussion. The next few minutes should have been edited out. (The mumbling crowd noises made me think I was listening to an out take of the Beatles "Sgt. Pepper" album!) However, this pause provided a good time for listeners to stop the tape and consider their own effective interventions. This case study also would be an effective teaching tool in a study

The tape ends with a discussion between Fisch and the audience about effective brief therapy constructs and interventions. With prompting, Fisch elaborates on his own interventions in these two cases. Use of paradoxical interventions provided an unexpected approach to both these difficult demonstration problems. The discussion of Fisch's ideas and ways he generates solutions are particularly insightful.

Overall, I felt this tape was a good demonstration of Fisch's brief therapy techniques, although I felt the discussion could have been stronger. In the current therapeutic atmosphere of "Do More With Less," the methods demonstrated on "Exercises in Doing Brief Therapy" can help new students of therapy as well as seasoned professionals.

#### References:

Fisch, R., Weakland, J., Segal, L. (1982). The Tactics of Change. San Francisco: Josey-Bass.

Watzlawick, P., Weakland, J., Fisch, R. (1974). *Change*. New York: W. W. Norton.

#### Reviewed by:

Arthur Joyce, R.N., Ph.D. Candidate Denison, TX

# CD ROM REVIEW

# Pearls of Wisdom (2 CDs)

I: Misconceptions and Phenomena of Hypnosis

# II: Teachings of Induction and Utilization in Hypnosis

Presented by Milton H. Erickson, M.D.
Philadelphia, Pennsylvania, August
1955

Distributed by The Milton H. Erickson Foundation Inc.

1999 (68 minutes and 72 minutes)

This two, CD ROM set is the first in a series of what promises to

be highly useful offerings for professionals interested in hypnosis. Milton H. Erickson, M.D., speaks across 45 vears to communicate those timeless principles of hypnosis that he observed, discovered, and utilized. He emphasizes the paramount importance of protecting the patient and establishing trust as the very foundation of the cooperative relationship that is characteristic of hypnosis. Erickson's leadership is evident in his efforts to legitimize the medical and dental uses of hypnosis through this lecture tour and in his dismissing stage hypnotists as unfit teachers for physicians, dentists, and other profes-

On the first CD ROM, Wendel Ray, Ph.D., provides a brief outline of the historical context of this presentation. Erickson begins by correcting a series of misconceptions about hypnosis. He asserts that no special pow-

continued on next page

# A Rejoinder to the Book Review of Crazy Therapies

by Steve Franklin, MSW, LCSW

St. Louis, Missouri

In Joseph Barber's review of *Crazy Therapies* (see Vol. 18, No 2, p. 16), he asserts the book's theme as lamenting "medical care based on science rather than myth." Unfortunately, his review, and perhaps the book itself, seems to have fallen into the same trap regarding EMDR.

The only therapeutic method "debunked" in the review was EMDR. The author's comment was, "Contrary to its claims, this treatment has not been shown to be more effective than standard cognitive-behavioral therapy (Rosen, 1992)." Applying the degree of rigor requested by the authors of *Crazy Therapies*, I believe a prudent scientist would have noticed that eight years have elapsed since that citation, and more research might have been published in that time. And, his hunch would have been right. He could have done a quick check of the EMDR Web Site, clicked on "Controlled Studies," and found citations and summaries of 18 controlled studies published since 1992, more than 60 studies showing positive therapeutic results in 13 different types of client population, and more. He could have examined for himself the evidence offered by Shapiro to support her statement, "EMDR has had more published case reports and controlled research to support it than any other method used in the treatment of trauma," (Shapiro, 1999).

In his review, Barber stated, "We do not have to tolerate unsupported claims of treatment efficacy. The burden of proof rests upon whomever touts the treatment." I do not believe this gives license for those who doubt the efficacy of a treatment modality to use the same kind of sloppy science in casting aspersions against it.

Zeig's appended comment to the review acknowledged awareness that there might be more to the story but I believe a more responsible editorial intervention would have been to insist that Barber remove the reference to Rosen unless he could demonstrate that there was no further word on EMDR in the intervening years.

#### Reference:

Shapiro, F. (1999). Controlled Studies. EMDR Institute, http://www.emdr.com/apa.htm

ers, knowledge, or abilities are

required to learn hypnosis, that,

"Hypnosis does not work miracles,"

and that, "Anything accomplished

through hypnosis depends on work

and attention given to the task at hand." He clarifies that hypnosis is a

cooperative effort between the sub-

ject and the operator; wherein, "The

subject has the capacity to respond to

ideas and utilize all their critical

understandings." Erickson explains

that the operator directs those ideas

and cooperates fully with the goals of

the subject. He emphasizes, "Your

orientation of dealing with your sub-

ject should concern your subject, not

yourself." He cautions the fearful or

novice therapist, "Instead of wonder-

ing, 'What should I do next?' you

could be wondering, "Would he real-

ly like to orient his hand?" Erickson

interweaves stories, anecdotes and

metaphors in his description of the

phenomena of trance, rapport,

catalepsy, amnesia, remembering the

past, selective amnesia, selective hal-

lucinosis, dissociation, and the multi-

ple meanings of words. Especially

amazing and delightful is the demon-

stration of the induction of wide-

awake trance with Lynn; "You're not

lifting a curtain to reveal his world as an artist, Erickson gives us a sound

window onto his work, in Teachings of Induction and Utilization in

Hypnosis. He begins by revealing his

method of observation and teaching.

He tells us about the importance of

patient protection, guarding the needs

and interests of the patient, teaching

Like Charles Willson Peale, seen

to govern behavior, automatic writ-

ing, post-hypnotic suggestion, and the

subjectivity of time.

Erickson's statement, "In hypnosis, there is a tendency for the person to behave as a total creature," represents a profound paradigm shift in understanding human behavior. No other 20th century scientist was more successful than Erickson in dealing with human holonomy, those multiple levels of behavior patterns interacting as wholes and the laws governing change in their relationships. I invite you to listen and study the work of this man who made the unconscious mind a friend.

**End Notes:** 

- 1 "The Artist in his Museum," by Charles Willson Peale, 1822, Pennsylvania Academy of Fine Arts, Philadelphia, PA
- 2 From the Greek: holos whole, nomos law, and nemein to manage or to distribute; consequently, holonomy is a system of laws governing wholes or the sum of knowledge regarding wholes.

Reviewed by:

Lawrence F. Berley, M.D. Hingham, Massachusetts

trust in your work from the very beginning, expanding your knowl-

in a trance, are you?"

#### **Interview**

continued from page 17

others for only one or two sessions in all. I believe that each person has his or her own rhythm of change and I suggest to my clients that they are uniquely qualified to determine what their needs are, and what needs to happen in therapy in order for them to know afterwards that it was a productive experience.

DS: What aspect of Erickson's work is most appealing to you?

YD: I have always been attracted to the Ericksonian utilization approach because I think it is such a wonderful perspective of optimism, flexibility and humor. Milton

Erickson, M.D., was able to embrace the client with undeniable confidence, which was communicated through the extraordinary things he was able to get people to do. This provides an important basis for success in therapy. I know through my own experience and through anecdotal reports, when clients are asked what aspect of therapy was most helpful, they will often respond, "You believed I could do it," or "You believed I could get better." We must be careful because what we don't ask is often more powerful than what we do ask. That is why in therapy it is dangerous when we do not ask clients about their

continued on next page

VOL. 20, NO. 2

Ottawa University invites scholars in all disciplines to attend

# The International Conference on Thinking

Auckland, New Zealand, and to Fiji January 14 - 19, 2001

Featuring

Sir Edmund Hillary, First Conqueror of Mount Everest
Jerry Colangelo, President Phoenix Suns & AZ Diamondbacks
Mihalyi Csikszentmihalyi, University of Chicago
Edward deBono. Rhodes Scholar

Peter Senge, MIT Center for Organizational Learning
And more than 200 distinguished scholars and leaders
from all parts of the world

Conference Theme: "Breakthroughs." Topics in Sports/Business; Politics/Peace/Environment; Education/Learning; Health/Nursing/Medicine; Culture/Indigenous Society; Arts/Entertainment/Media.

For more information on the Conference: www.breakthroughs.co.nz

Ottawa University - Phoenix (602) 749-5207

Fiji Travel

8885 Venice Blvd. #202, Los Angeles, CA 90034

www.fijitravel.com

1-800-500-Fiji (1-800-500-3454) 11 Nights, Hotels & Airfare: \$2400 7 Nights, New Zealand Only: \$1975



# NEW PRODUCT-ADVANCE NOTICE NOW THERAPISTS AND COUNSELORS NEVER NEED TO LOOK AT THE CLOCK AGAIN!

# THE INVISIBLE CLOCK

#### **ELIMINATES THE NEED TO LOOK AT A CLOCK DURING SESSIONS!**

The Invisible Clock is a device which tells you the time automatically by a silent vibration signal at several times during your session. Once you set the Invisible Clock for your session time, it automatically sends you a vibration signal at 1/2 way through your session, and at 5 minutes before the end of your session, and at the end of your session, and at the end of your session, and at the end of your session. If you have another session after your first session, you do nothing and the Invisible Clock will automatically repeat the same vibration signals at the exact same times.

If you give presentations or workshops, you can program the Invisible Clock with up to 12 separate alarms to silently signal at certain times throughout your presentation or workshop so you can stay exactly on schedule without needing to look at your watch or clock. The Invisible Clock is about the size of the smallest pagers on the market today (approx.  $1/2^m \times 1 - 1/2^m \times 2 - 1/8^m$ ). It uses a AAA battery, and comes with an easily detachable waist clip. It can be worn on your waist like a pager, of in your packet.

**ONLY \$ 59.95** 

ORDER TOLL FREE ANYTIME: 1-888-602-2588

Plus Postage & Handling S4.25 (CA Residents add 7.25% for Sales Tax) Order with Check, M.O. or Credit Card. Make Checks & M.O. payable to: Time Now Corp. or from our website:

#### www.time-now.com

(View pictures and more information about the Invisible Clock™ on this website)



To order by mail write to: Time Now Corporation, 207 Terrace Ave. Dept CT2, San Rafael, CA 94901

30 Day Money - Back Guarantee - One Year Warranty - U.S.Patent Pending ©2000 Time Now Corporation

#### Interview

continued from page 19

future. This sends the message that they don't have one. And, it is very difficult to defend yourself from a message of which you are not consciously aware. Every time we ask a question about how things are going for the client, it can be asked in a way that implies belief or doubt. This careful attention to word choice and the underlying meaning of language is an important part of Ericksonian therapy and one that I find immensely intriguing.

DS: What types of projects do you see for yourself on the horizon?

YD: Kim Insoo Berg and I are in the process of co-authoring a new book, Tales of Solution. The inspiration for this project came during a late-night discussion, while we were teaching together in Korea. We were commiserating about the fact that there are so many wonderful case stories that have never been told so we decided to write a collection of the tales that have inspired us. These are

tales of therapists working with limited financial resources, facing seemingly impossible circumstances, and still managing to move forward. Each case is an example of how the solution-focused approach can be applied.

We also provide some technical comments about what we think is remarkable or clinically significant about each case. I am really enjoying this project. In addition to the uplifting nature of the stories, it has been a delight to work with such a wise person as Insoo. (Note: Following this interview, the book was completed and will be published by W.W. Norton in Fall 2000.) After this book is finished, I plan to finally finish the novel I have been working on in fits and starts for the past three years. And, of course I'll continue to see clients and teach workshops. I am so lucky to have work that I love.

DS: Thank you, Yvonne, for sharing your ideas with us and for the important work that you do.

#### **DONATIONS**

The Milton H. Erickson Foundation, Inc., would like to thank the following colleagues for their generous donations since the last issue of the Milton H. Erickson Foundation Newsletter: Heidi Baldwin, Alan Gladsden, Psy.D., Susan Holladay, M.A., Susan Morrison, M.Ed., Patricia H. Quinn, M.S., Louise S. Ripley, MSW, Evi Shaw, M.A., Albina M. Tamalonis, Psy.D., David F. Wilson, MSW, and Caryle H. Zorumski, Ed.D. We thank you for your continued support of the Foundation and its activities.

The Foundation is engaged in a massive project of making new masters of audio and videotapes in the Erickson Archives to preserve them into the new millennia. For those interested in participating in The Archives Fundraiser, the Erickson Foundation has bricks from the former Erickson home on East Cypress Street still available. With a donation of \$25 U.S., you will receive a commemorative brick; with a donation of \$100 U.S., you will receive a limited edition commemorative brick (numbered and signed by Mrs. Elizabeth Erickson); and with a donation of \$250 U.S., you will be sent a limited edition commemorative brick and a pencil sketch of Dr. Erickson's, "Home of Hypnosis," 32 W. Cypress Street in Phoenix. In the United States, please add \$7 U.S. for postage and handling charges. All foreign requests, please add \$20 U.S. postage and handling charges. Please contact the Milton H. Erickson Foundation at 602/956-6196 ext.210 for more information. We thank you for your help in preserving audio and videotapes of Milton H. Erickson, M.D.

For more information on donating to the Archives Fund, contact The Milton H. Erickson Foundation, 3606 N. 24th St., Phoenix, AZ 85016-6500; tel, 602/956-6196 ext.210; fax, 602/956-0519. The Milton H. Erickson Foundation, Inc., is a nonprofit corporation, and donations may be tax deductible within IRS guidelines.

Newsletter Subscription and Donation Form CHECK ALL THAT APPLY:		
Please find my donation of \$ to suppor donations may be tax deductible within IRS guideli	t the activities of The Milton H. Erickson Fou	indation, Inc. (The Foundation is a non-profit corporation and
J I am not currently on your mailing list. Please add Milton H. Erickson Foundation. (NOTE: Students n	I my name so that I may receive the NEWSLE nust supply a letter from their department indic	ETTER and other information about activities sponsored by The ating full-time graduate student status in an accredited program.)
I live outside the United States, and would like to b donation of \$20 US to help defray the cost of pos	be placed on your Foreign mailing list to receive	ve the NEWSLETTER three times each year. I have enclosed a
I have moved, please correct my address as stated b		
I no longer wish to be on The Milton H. Erickson I	Foundation mailing list. Please remove my na	me from your mailing list.
or membership in, or are members of, their respective penental health-related graduate degrees (e.g., MSW, MS ng to a degree in the above fields will be accepted if the Please accept my donation of: \$	N. MA or MS) from accredited institutions. A	ADA). The NEWSLETTER is also available to professionals with Applications from graduate students in accredited programs lead- tterhead stationery certifying their full-time status.
☐ VISA ☐ MasterCard Account Number:	Exp. Date:	Cardholder's Signature:
	·	Milton H. Erickson Foundation, in US Funds, drawn on an
PLEASE PRINT CLEARLY:		
Name:		Highest Degree:
University where highest degree earned:		Major:
Street Address:		
City	State: Zip/Postal Code:	Country
Daytime Phone:	_ Fax:	E-Mail:
RETURN COMPLETED FORM TO: The Milton H. 1	Erickson Foundation, Inc., 3606 N. 24th St	reet, Phoenix, AZ 85016-6500

RETURN COMPLETED FORM TO: The Milton H. Erickson Foundation, Inc., 3606 N. 24th Street, Phoenix, AZ 85016-6500 New TOLL-FREE Phone, 877/212-6678 • Phone, 602/956-6196 • Fax, 602/956-0519 • E-Mail, office@erickson-foundation.org